

HANOVER HABITAT FOR HUMANITY, INC.

Financial Statements

**For the years ended
June 30, 2016 and 2015**

HANOVER HABITAT FOR HUMANITY, INC.

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Independent Auditor's Report

The Board of Directors
Hanover Habitat for Humanity, Inc.
Mechanicsville, Virginia

Report on the Financial Statements

We have audited the accompanying financial statements of Hanover Habitat for Humanity, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2016 and 2015, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Hanover Habitat for Humanity, Inc. as of June 30, 2016 and 2015, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Frank Barcalow CPA, PLLC

Richmond, Virginia
September 23, 2016

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Members American Institute of Certified Public Accountants

Hanover Habitat for Humanity, Inc.

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Statements of Financial Position June 30, 2016 and 2015

Assets

	2016	2015
Current assets		
Cash and cash equivalents	\$ 725,469	\$ 731,886
Pledges receivable	-	1,780
Grants receivable	1,688	243,624
Inventory	274,566	699,266
Mortgages receivable - current portion	91,805	76,396
Other current assets	35,959	27,645
Total current assets	<u>1,129,487</u>	<u>1,780,597</u>
Property and equipment, net	<u>16,961</u>	<u>18,864</u>
Other assets		
Land held for resale	35,125	34,583
Mortgages receivable, net	988,990	962,136
	<u>1,024,115</u>	<u>996,719</u>
Total assets	<u>\$ 2,170,563</u>	<u>\$ 2,796,180</u>
Liabilities and net assets		
Current liabilities		
Accounts payable	\$ 15,707	\$ 73,764
Accrued expenses	68,647	109,347
Deferred revenue	-	79,893
Capital lease	1,751	1,693
Notes payable	25,372	26,344
Total current liabilities	<u>111,477</u>	<u>291,041</u>
Capital lease	4,327	6,078
Notes payable	476,933	499,342
Total liabilities	<u>592,737</u>	<u>796,461</u>
Net assets		
Unrestricted	1,574,178	1,921,907
Temporarily restricted	3,648	77,812
Total net assets	<u>1,577,826</u>	<u>1,999,719</u>
Total liabilities and net assets	<u>\$ 2,170,563</u>	<u>\$ 2,796,180</u>

See notes to financial statements.

**Statements of Activities
For the Years Ended June 30, 2016 and 2015**

	2016			2015		
	Unrestricted	Temporarily	Total	Unrestricted	Temporarily	Total
Public support and revenue						
Support						
Corporations	\$ 33,750	\$ -	\$ 33,750	\$ 54,234	\$ -	\$ 54,234
Individuals	77,726	-	77,726	122,462	-	122,462
All other	105,762	46,451	152,213	229,749	132,333	362,082
Total public support	<u>217,238</u>	<u>46,451</u>	<u>263,689</u>	<u>406,445</u>	<u>132,333</u>	<u>538,778</u>
Revenue						
Transfers to homeowners	606,125	-	606,125	650,000	-	650,000
Interest income	2,309	-	2,309	2,709	-	2,709
Interest - mortgage discount amortization	(188,294)	-	(188,294)	47,059	-	47,059
Restore Sales	622,830	-	622,830	661,865	-	661,865
Gain (loss) on sale of assets	(97,012)	-	(97,012)	(5,424)	-	(5,424)
Total revenue	<u>945,958</u>	<u>-</u>	<u>945,958</u>	<u>1,356,209</u>	<u>-</u>	<u>1,356,209</u>
Net assets released from restrictions	<u>120,615</u>	<u>(120,615)</u>	<u>-</u>	<u>96,231</u>	<u>(96,231)</u>	<u>-</u>
Total public support and revenue	<u>1,283,811</u>	<u>(74,164)</u>	<u>1,209,647</u>	<u>1,858,885</u>	<u>36,102</u>	<u>1,894,987</u>
Expenditures						
Program services	1,338,363	-	1,338,363	1,438,441	-	1,438,441
Supporting services						
Management and general	215,624	-	215,624	181,909	-	181,909
Fundraising	77,554	-	77,554	105,830	-	105,830
Total supporting services	<u>293,178</u>	<u>-</u>	<u>293,178</u>	<u>287,739</u>	<u>-</u>	<u>287,739</u>
Total expenditures	<u>1,631,541</u>	<u>-</u>	<u>1,631,541</u>	<u>1,726,180</u>	<u>-</u>	<u>1,726,180</u>
Change in net assets	(347,730)	(74,164)	(421,894)	132,705	36,102	168,807
Net assets at beginning of year	<u>1,921,908</u>	<u>77,812</u>	<u>1,999,720</u>	<u>1,789,203</u>	<u>41,710</u>	<u>1,830,913</u>
Net assets at end of year	<u>\$ 1,574,178</u>	<u>\$ 3,648</u>	<u>\$ 1,577,826</u>	<u>\$ 1,921,908</u>	<u>\$ 77,812</u>	<u>\$ 1,999,720</u>

See notes to financial statements.

Hanover Habitat for Humanity, Inc.

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Statements of Functional Expenses For the Years Ended June 30, 2016 and 2015

June 30, 2016	Program Services			Management and General			2016
	Construction	Other	Total	Fundraising	General and Administrative	Total	
Salaries	\$ 13,944	\$ 84,875	\$ 98,819	\$ 38,778	\$ 112,380	\$ 151,158	\$ 249,977
Benefits and payroll taxes	5,871	20,990	26,861	5,844	33,086	38,930	65,791
Other salary costs	-	-	-	-	14,190	14,190	14,190
Total salaries and benefits	19,815	105,865	125,680	44,622	159,656	204,278	329,958
Costs of goods sold - Restore	-	368,242	368,242	-	-	-	368,242
Construction costs	750,999	-	750,999	-	-	-	750,999
Occupancy	-	6,040	6,040	6,040	6,040	12,080	18,120
Other	26,285	48,635	74,920	25,515	48,582	74,097	149,017
Depreciation	3,453	2,005	5,458	-	-	-	5,458
Printing, postage, and advertising	-	2,224	2,224	1,377	1,346	2,723	4,947
Habitat for Humanity International Tithe	-	4,800	4,800	-	-	-	4,800
Total functional expenses	\$ 800,552	\$ 537,811	\$ 1,338,363	\$ 77,554	\$ 215,624	\$ 293,178	\$ 1,631,541

June 30, 2015	Program Services			Management and General			2015
	Construction	Other	Total	Fundraising	General and Administrative	Total	
Salaries	\$ 10,545	\$ 146,845	\$ 157,390	\$ 67,487	\$ 80,790	\$ 148,277	\$ 305,668
Benefits and payroll taxes	6,683	41,905	48,588	11,526	22,728	34,254	82,842
Other salary costs	-	-	-	-	17,001	17,001	17,001
Total salaries and benefits	17,228	188,750	205,978	79,013	120,519	199,532	405,511
Costs of goods sold - Restore	-	394,503	394,503	-	-	-	394,503
Construction costs	729,067	-	729,067	-	-	-	729,067
Occupancy	-	5,860	5,860	5,860	5,860	11,720	17,580
Other	24,222	61,861	86,083	15,645	53,315	68,960	155,043
Depreciation	5,906	3,074	8,980	-	-	-	8,980
Printing, postage, and advertising	-	3,170	3,170	5,312	2,215	7,527	10,697
Habitat for Humanity International Tithe	-	4,800	4,800	-	-	-	4,800
Total functional expenses	\$ 776,423	\$ 662,018	\$ 1,438,441	\$ 105,830	\$ 181,909	\$ 287,739	\$ 1,726,181

See notes to financial statements.

**Statements of Cash Flows
For the Years Ended June 30, 2016 and 2015**

	<u>2016</u>	<u>2015</u>
Cash flows from operating activities		
Change in net assets	\$ (421,894)	\$ 168,806
Adjustments to reconcile change in net assets to net cash(used in) provided by operating activities:		
Depreciation and amortization	5,458	8,980
Contributions in-kind income	(13,892)	(47,890)
Contributions in-kind expense	8,846	47,890
Loss on disposal of assets	97,015	5,837
Mortgages discount amortization	188,294	(47,059)
Proceeds from mortgages	89,132	94,932
Changes in operating assets and liabilities:		
(Increase) Decrease in pledges receivables	1,780	1,470
(Increase) Decrease in grants receivable	241,936	48,924
(Increase) Decrease in inventory	448,250	(21,481)
(Increase) Decrease in other assets	(8,314)	(7,685)
Increase (Decrease) in accounts payable	(58,057)	(39,493)
Increase (Decrease) in accrued expenses	(40,700)	21,983
Increase (Decrease) in deferred revenue	(79,893)	(200,812)
Net cash (used in) provided by operating activities	<u>457,961</u>	<u>34,402</u>
Cash flows from investing activities		
Additions of mortgage receivable	(438,763)	-
Investment in land held for resale	(541)	(526)
Purchases of equipment	-	(12,134)
Net cash (used in) provided by investing activities	<u>(439,304)</u>	<u>(12,660)</u>
Cash flows from financing activities		
Principal payments on notes payable	(23,381)	(22,410)
Capital lease	-	8,868
Principal payments on capital lease payable	(1,693)	(1,866)
Net cash (used in) provided by financing activities	<u>(25,074)</u>	<u>(15,408)</u>
Net (decrease) increase in cash and cash equivalents	(6,417)	6,334
Cash at beginning of year	<u>731,886</u>	<u>725,552</u>
Cash at end of year	<u>\$ 725,469</u>	<u>\$ 731,886</u>

See notes to financial statements.

**Notes to Financial Statements
June 30, 2016 and 2015**

NOTE 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

Hanover Habitat for Humanity, Inc. (“the Organization”) is a non-stock, non-profit corporation formed in 1990, under the Code of the Commonwealth of Virginia for the purpose of providing decent, low-cost housing to economically disadvantaged families on a nondiscriminatory basis. The Organization is an affiliate of Habitat for Humanity International, Inc., a nondenominational Christian nonprofit organization. Although Habitat for Humanity International assists with information resources, training, publications, and in many other ways, the Organization is primarily and directly responsible for its own operations, which are conducted from Mechanicsville, Virginia. In 2005, the Organization opened a retail operation. The Restore operates like a thrift store, selling primarily donated goods. The funds raised from the operation of the store are used to support the Organization's mission of eliminating substandard housing in Hanover County.

Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board (FASB) in its FASB ASC 958, *Non-Profit Entities*, (Accounting Standards Codification). Under those provisions, net assets and revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions as follows:

Unrestricted net assets--Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets--Net assets subject to donor-imposed stipulations that can be met by actions of the Organization pursuant to those stipulations or that expire by the passage of time.

Permanently restricted net assets--Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. The income from these contributions is available to support the activities of the Organization as designated by the donors.

Cash and Cash Equivalents

For purposes of the statement of cash flows, the Organization considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Based on prior write-off history, overall economic conditions, and the current aging status, the Organization establishes an allowance for doubtful accounts at a level considered adequate to cover anticipated credit losses on outstanding accounts receivable. The Organization determined that no allowance for doubtful accounts was necessary at June 30, 2016 and 2015.

**Notes to Financial Statements
June 30, 2016 and 2015**

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Contributions

Contributions, including unconditional pledges, are recognized as revenue when donors' commitments are received. Conditional pledges become unconditional and are recognized as revenue when the conditions are substantially met. Unconditional pledges are recognized at the net present value, net of an allowance for uncollectible amounts and are classified as either unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and nature of any donor restrictions. Amounts due more than one year later are recorded at the present value of the estimated future cash flows, discounted at risk-free rates applicable to the years in which the promises were received.

Support that is restricted by the donor is reported as an increase in temporarily or permanently restricted net assets. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

Income Tax Status

The Internal Revenue Service has determined that the Organization is exempt from Federal income tax under Section 501(c)(3) of the Internal Revenue Code. Contributions to the Organization are tax deductible as defined by Section 170 of the Internal Revenue Code. The Restore is not considered unrelated trade or business income for Federal purposes, as substantially all of the merchandise it sells consists of gifts or donations. Sales of Restore inventory are therefore exempt from tax according to section 513(a)(3) of the Internal Revenue Code.

Inventory

Purchased inventory is carried at cost and is recorded on a specific identification basis. Purchased inventory consist of land, construction in progress and building materials for homes. Donated inventory used in home construction is recorded at estimated fair value. For the Restore operations, contributed inventory is not recorded until it is sold due to the uncertainty of its ultimate value, also, for the Restore operations, inventory may be purchased and is recorded at cost.

Donated Land, Services, Furnishings and Equipment

Donated land, equipment, materials, and/or services are included in contributions, at fair market value as of the date of donation. A substantial number of unpaid volunteers have made significant contributions of their time in the Organization's administrative and operating activities. In accordance with accounting standards, the value of this donated time is not reflected in the financial statements.

Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles, requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Hanover Habitat For Humanity, Inc.

Notes to Financial Statements June 30, 2016 and 2015

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Functional expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statements of functional expenses. Accordingly, certain costs have been allocated among the program and supporting services benefitted using both judgment and specific identification.

Pledges receivable

Unconditional promises to give, are recognized as revenue and receivables, in the period received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. All of the Organization's pledges receivable are due within one year.

Advertising

Advertising costs of \$854 for 2016 and \$1,692 for 2015 were charged to expense as incurred. There was also advertising costs included in Restore costs of goods sold totaling \$6,615 in 2016 and \$7,273 in 2015.

Reclassifications

Certain prior year balances may have been reclassified to conform to current year presentation.

Mortgages receivable

Mortgages receivable consist of non-interest bearing mortgages which are collateralized by real estate and which have been discounted based on prevailing market interest rates for low-income housing at the time of issuance. These discounts are amortized and recognized as interest income over the term of the mortgage. Payable in monthly installments, the mortgages have an original maturity of twenty or thirty years.

If a mortgager fails to pay, the Organization may foreclose on the property to prevent further losses. As the property will revert back to the Organization, and mortgages are below market value at inception, there is no estimate for loan loss reserve given management's belief that the property retained will retain a reasonable value compared to the default mortgage amount.

The Organization evaluates loans for impairment on an individual receivable basis.

**Notes to Financial Statements
June 30, 2016 and 2015****NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**Revenue and Cost Recognition

The Organization recognizes revenue from all homebuilding activities at the closing of the sale. During construction, all direct material and labor costs and those indirect costs related to acquisition and construction are capitalized as inventory, and all customer deposits are treated as liabilities. The Board of Directors approves house sale prices based on size. The cost of the houses is reflected in program services expenses as "building materials, supplies and land" in the year the mortgage is closed. The sale prices are concurrently reflected in the financial statements as "transfers to homeowners."

Property and equipment

Property and equipment are stated as cost. Depreciation of property is computed on the straight-line method over the estimated useful life of three to ten years for office furniture and equipment. The costs of major improvements over \$500 are capitalized, while the costs of maintenance and repairs, which do not improve or extend the life of the respective assets, are expensed currently.

Land held for Building Sites

The Organization purchases land held for the purpose of development and resale. Purchased land is recorded at the lower of specific acquisition and carrying costs, or net estimated value. Donated land is recorded at the estimated fair market value of the property at the time of receipt, as determined by an appraisal.

NOTE 2. INVENTORY

Inventory as of June 30, 2016 and 2015 consists of the following:

	<u>2016</u>	<u>2015</u>
Materials	\$ 21 305	\$ 34 738
Construction in progress	93 073	260 871
Vacant land	<u>160 188</u>	<u>403 657</u>
	<u>\$ 274 566</u>	<u>\$ 699 266</u>

NOTE 3. MORTGAGE RECEIVABLES

The Organization does not charge interest on mortgages or loans. As such, each transaction is discounted to its present value at the date it occurs. As monthly payments are received this discount is amortized and recognized to revenue. At June 30, 2016, unamortized discounts were \$579,996 and for 2015 was \$391,703.

**Notes to Financial Statements
June 30, 2016 and 2015**

NOTE 4. LAND HELD FOR RESALE

The Organization held a parcel of vacant land that was initially to be used for construction of a home; however; the land has been delineated as wetlands by the U.S. Army Corps of Engineers (Corps). The property is deemed to be sellable to a developer who needs to acquire wetlands in order for them to not disturb other wetlands and the Organization will place the property in the wetlands area overseen by the Corps. The land was \$7,271 during 2016. The value last year was \$6,999.

A one-acre property was acquired with the intent of building houses for the original land owner and for another Habitat Partner Family. The Town of Ashland development requirement increased costs to beyond reasonable costs for Habitat Partner Families. The Organization has decided to sell the land. The land value as of June 30, 2016 was \$27,854 and for 2015 was \$27,584.

NOTE 5. SUBORDINATE MORTGAGE RECEIVABLES

When the Organization sells homes, at least two non-interest bearing mortgages are extended to the buyer. The first mortgage is given for the sales prices of the home. A second or third mortgage is given for the difference between the sale price and the fair market value established by the appraiser. The second or third mortgage is then forgiven by 5% a year on a twenty-year mortgage and by 3.33% a year on an approximately thirty-year mortgage. Beginning the year ended June 30, 2016, the second or third mortgage will be forgiven after ownership of at least five years and the owner is current on the first mortgage. At such time, 1/60th of the second mortgage will be forgiven monthly, after the sixtieth month payment of the mortgage is remitted timely.

In event the buyer sells the home prior to the full forgiveness of the second or third mortgage, the Organization, whose policy is not to recognize the discounted present value of these mortgages, at the time they are given, recognizes as current revenue the amount received. As of June 30, 2016, the Organization held forty-nine second or third mortgages, whose net face values total \$1,314,700 and for 2015 the Organization held fifty-one second or third mortgages whose net face values was \$1,204,855.

Beginning the year ended June 30, 2005, certain buyers signed a second mortgage to the Department of Housing and Community Development (DHCD) which covered the amount of closing costs paid on the buyers' behalf, These mortgages are forgivable by the DHCD over a five-year period. As of June 30, 2016, there were two mortgages to DHCD, valued at \$14,000. As of June 30, 2015, there were two mortgages to DHCD, valued at \$14,000. For these buyers, the above referenced second mortgages are held as third mortgages by the Organization.

NOTE 6. SUPPLEMENT CASH FLOW INFORMATION

Total interest paid for the year ended June 30, 2016 totaled \$14,579 and for 2015 totaled \$15,173.

Materials for use in building homes and professional services were donated for 2016 and the value was \$8,846. Donated equipment amounted to \$5,046 as of June 30, 2016. Materials for use in building homes and professional services were donated for 2015 and the value was \$47,890.

**Notes to Financial Statements
June 30, 2016 and 2015**

NOTE 7. CAPITAL LEASE PAYABLE

The Organization entered into a capital lease agreement for equipment, which is payable in sixty payments, interest rate, 4.0%. Monthly installments began November 1, 2014 in the amount of \$161. Leased property under the capital lease is as follows:

Equipment consisted of the following at June 30, 2016:

Equipment	\$ 8 868
	<hr/>
Less accumulated depreciation and amortization	2 956
	<hr/>
	<u>\$ 5 912</u>

Minimum lease payments under the capital lease for future years are:

2017	\$ 1 932
2018	1 932
2019	1 932
2020	644
	<hr/>
Less amounts representing interest	(362)
	<u>\$ 6 078</u>

Interest paid under capital leases aggregated \$239 in 2016 and \$195 in 2015. Amortization of assets under the capital lease is included with depreciation expense.

NOTE 8. NET ASSET BALANCES

Temporarily restricted net asset balances are available for programs as designated by the donors for building and selling homes and are included in cash and cash equivalents. These consisted of the following:

	<u>2016</u>	<u>2015</u>
A Home of Our Own	<u>\$ 3 648</u>	<u>\$ 77 812</u>

Total net assets released from restrictions totaled \$120,615 in 2016 and \$96,231 in 2015 related for purpose restrictions.

**Notes to Financial Statements
June 30, 2016 and 2015****NOTE 9. CONCENTRATIONS**

Financial instruments that potentially subject the Organization to concentration of credit risk consist principally of cash and invested cash deposited in large regional banks and with an international brokerage firm. The Federal Deposit Insurance Corporation (FDIC) insures cash balances up to \$250,000 for balances carried in member banks. The bank balance may exceed the insured amount from time to time but management believes that the risk is minimal.

Mortgages are collateralized by deeds of trust on the property and are not considered to be a credit risk.

NOTE 10 - COMMITMENTS

On February 2015, the Organization entered into a lease agreement for office and warehouse space for a term of eighty four months. The monthly installments of currently, \$7,650 increase 2% annually, which includes all common area of maintenance fees and pro-rata share of real estate taxes.

Future minimum lease payments are as follows for the years ending June 30

2017	\$ 92 565
2018	94 416
2019	96 305
2020	98 231
2021	100 195
Thereafter	<u>59 124</u>
	<u>\$ 540 836</u>

Rental expense for totaled \$90,600 in 2016 and \$87,928 in 2015.

NOTE 11 - LINE OF CREDIT

The Organization has a \$200,000 line of credit with a financial institution for the year ended 2015. The interest rate is Prime (currently 3.5%) plus 1.0%, with a maturity of July 2016 and is collateralized by mortgages receivable. Interest is payable monthly. There was no balance due as of June 30, 2016 and June 30, 2015. There were no proceeds used during 2016 and 2015.

NOTE 13 - SUBSEQUENT EVENTS

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through September 23, 2016, the date the financial statements, were issued.

The line of credit was renewed in July 2016.

Subsequent to the year ended two promissory notes payable were waived and released, as two mortgage holders assumed these notes which reduced their outstanding mortgage receivable balance in the amount of approximately \$32,000.

**Notes to Financial Statements
June 30, 2016 and 2015**

NOTE 14 - DONATED MATERIALS, SERVICES, AND FACILITIES

Significant services, materials, and facilities are donated to the Organizations by various individuals and organizations. Donated services, materials, equipment, and facilities were \$13,052 in 2016 and \$47,890 for 2015, and were recorded at fair market value at the date of the donation, and have been included in revenue in the statement of activities.

NOTE 15 - FAIR VALUE MEASUREMENTS

The Organization adopted FASB (Accounting Standards Codification) ASC 820-10-50-2A, "Fair Value Measurements", to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. This standard clarifies that fair value of certain assets and liabilities is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. Three levels of the fair value hierarchy under this standard based on these three types of inputs are as follows:

Level 1 - Valuation is based on quoted prices in active markets for identical assets and liabilities.

Level 2 - Valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.

Level 3 - Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market.

All investments and liabilities were measured at fair value by level one valuation, because they generally provide the most reliable evidence of fair value.

**Notes to Financial Statements
June 30, 2016 and 2015**

NOTE 16. Long term debt

Long-term debt consists of the following:

	<u>2016</u>	<u>2015</u>
Line of credit #403100 with Virginia Housing Authority (VHDA) payable in 360 monthly payments of \$208, including interest at 3% annum, uncollateralized, due October 2032	\$ 32,180	\$ 33,690
Line of credit #301721 with (VHDA) payable in 360 monthly payments of \$208, including interest at 3% annum, uncollateralized, due April 2032	32,941	34,428
Line of credit #307347 with (VHDA) payable in 360 monthly payments of \$233, including interest at 3% annum, uncollateralized, due August 2034	38,994	40,590
Line of credit #308045 with (VHDA) payable in 360 monthly payments of \$239, including interest at 3% annum, uncollateralized, due October 2035	42,119	43,704
Line of credit #308087 with (VHDA) payable in 360 monthly payments of \$239, including interest at 3% annum, uncollateralized, due January 2036	42,492	44,063
Line of credit #309010 with (VHDA) payable in 360 monthly payments of \$239, including interest at 3% annum, uncollateralized, due April 2036	42,889	44,448
Line of credit #309040 with (VHDA) payable in 360 monthly payments of \$242, including interest at 3% annum, uncollateralized, due July 2036	43,757	45,323
Line of credit #309120 with (VHDA) payable in 360 monthly payments of \$316, including interest at 3% annum, uncollateralized, due December 2036	57,928	59,944
Line of credit #307885 with (VHDA) payable in 360 monthly payments of \$240, including interest at 3% annum, uncollateralized, due July 2037	45,017	46,525
Line of credit #309362 with (VHDA) payable in 360 monthly payments of \$139, including interest at 3% annum, uncollateralized, due July 2038	26,936	27,784
Line of credit #309599 with Virginia Housing Authority (VHDA) payable in 180 monthly payments of \$235, including interest at 3% annum, uncollateralized, due October 2024	20,739	22,901
Line of credit #309594 with Virginia Housing Authority (VHDA) payable in 180 monthly payments of \$456, including interest at 3% annum, uncollateralized, due October 2024	40,259	44,455
Promissory note, with Habitat for Humanity International, no interest, principal payable monthly beginning January 2014, due July 2018, uncollateralized, related to construction of two units	4,386	6,163
Non-interest bearing note payable in 360 monthly payments of \$56, uncollateralized, due January 2038	15,834	15,834
Non-interest bearing note payable in 360 monthly payments of \$56, uncollateralized, due January 2038	15,834	15,834
	<u>502,305</u>	<u>525,686</u>
Less: current portion	<u>(25,372)</u>	<u>(26,344)</u>
	<u>\$ 476,933</u>	<u>\$ 499,342</u>

Estimated principal payments of long-term debt for future years ending June 30 are at follows:

2018	\$ 19,347
2019	18,809
2020	18,425
2021	18,057
2022	17,154
Thereafter	<u>385,141</u>
	<u>\$ 476,933</u>