

Partnership for Families Foundation and Affiliate

Financial Statements

December 31, 2015 and 2014

Partnership for Families Foundation

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Independent Auditor's Report

Board of Directors
Partnership for Families Foundation
Richmond, Virginia

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of Partnership for Families Foundation and Affiliate (the "Organization"), which comprise the consolidated statement of financial position as of December 31, 2015, and the related consolidated statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Partnership for Families Foundation and Affiliate as of December 31, 2015, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matter

The consolidated financial statements of the Organization, as of and for the year ended December 31, 2014, were audited by other auditors whose report dated July 21, 2015 expressed an unmodified opinion on those statements.

Mitchell, Wiggins & Company LLP

Petersburg, Virginia
September 8, 2016

Partnership for Families Foundation

Consolidated Statements of Financial Position December 31, 2015 and December 31, 2014

Assets	2015	2014
Current Assets		
Cash	\$ 203,675	\$ 662,168
Grants receivable	444,000	690,000
Other receivables	4,875	-
Prepaid expenses	7,883	6,626
Total current assets	660,433	1,358,794
Investments	490,040	-
Property and Equipment		
Computer equipment	42,347	23,760
Leasehold improvements	226,761	216,121
Projects in progress	-	13,972
	269,108	253,853
Less accumulated depreciation	38,320	20,648
Total property and equipment, net	230,788	233,205
Total assets	\$ 1,381,261	\$ 1,591,999
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 28,319	\$ 16,888
Accrued expenses	22,317	10,205
Total current liabilities	50,636	27,093
Net Assets		
Unrestricted net assets	338,206	236,878
Unrestricted net assets - board designated	250,000	250,000
Temporarily restricted net assets	742,419	1,078,028
Total net assets	1,330,625	1,564,906
Total liabilities and net assets	\$ 1,381,261	\$ 1,591,999

See Notes to Consolidated Financial Statements

Partnership for Families Foundation

Consolidated Statements of Activities

Year Ended December 31, 2015 (With Comparative Totals for 2014)

	2015			2014
	Unrestricted	Temporarily Restricted	Total	Total
Revenues and Other Support				
Grants	\$ -	\$ 878,214	\$ 878,214	\$ 683,175
Contributions	164,026	59,725	223,751	596,991
In-kind contributions	103,000	-	103,000	107,280
Investment loss	(8,978)	-	(8,978)	-
Total revenues and other support	258,048	937,939	1,195,987	1,387,446
Net assets released from restriction	1,273,548	(1,273,548)	-	-
Expenses				
Program services	1,103,267	-	1,103,267	648,250
Management and General	159,593	-	159,593	151,239
Fundraising	167,408	-	167,408	200,233
Total expenses	1,430,268	-	1,430,268	999,722
Changes in net assets	101,328	(335,609)	(234,281)	387,724
Net assets, beginning	486,878	1,078,028	1,564,906	\$ 1,177,182
Net assets, ending	\$ 588,206	\$ 742,419	\$ 1,330,625	\$ 1,564,906

See Notes to Consolidated Financial Statements

Partnership for Families Foundation

Consolidated Statement of Activities Year Ended December 31, 2014

	Unrestricted	Temporarily Restricted	Total
Revenues and Other Support			
Grants	\$ -	\$ 683,175	\$ 683,175
Contributions	210,591	386,400	596,991
In-kind contributions	107,280	-	107,280
Total revenues and other support	317,871	1,069,575	1,387,446
Net assets released from restriction	941,610	(941,610)	-
Expenses			
Program services	648,250	-	648,250
Management and General	151,239	-	151,239
Fundraising	200,233	-	200,233
Total expenses	999,722	-	999,722
Changes in net assets	259,759	127,965	387,724
Net assets, beginning	227,119	950,063	1,177,182
Net assets, ending	\$ 486,878	\$ 1,078,028	\$ 1,564,906

See Notes to Consolidated Financial Statements

Partnership for Families Foundation

Consolidated Statements of Cash Flows

Years Ended December 31, 2015 and December 31, 2014

	2015	2014
Cash Flows from Operating Activities		
Changes in net assets	\$ (234,281)	\$ 387,724
<i>Adjustments to reconcile changes in cash provided by (used in) operating activities</i>		
Depreciation	17,672	8,601
Net realized gains on investments	(2,927)	-
Net unrealized losses on investments	18,166	-
<i>Changes in operating assets</i>		
Grants receivable	246,000	(87,209)
Other receivables	(4,875)	-
Prepaid expenses	(1,257)	(330)
<i>Changes in operating liabilities</i>		
Accounts payable	11,431	(21,198)
Accrued expenses	12,112	(2,035)
Net cash provided by operating activities	62,041	285,553
Cash Flows from Investing Activities		
Purchase of property and equipment	(15,255)	(226,891)
Purchase of investment securities	(505,279)	-
Net cash used in investing activities	(520,534)	(226,891)
Net change in cash	(458,493)	58,662
Cash, beginning	662,168	603,506
Cash, ending	\$ 203,675	\$ 662,168

See Notes to Consolidated Financial Statements

Partnership for Families Foundation

**Consolidated Statement of Functional Expenses
Year Ended December 31, 2015**

	Program Services	Support Services			Total Expenses
	Total	Management and General	Fundraising	Total	
Salaries	\$ 239,695	\$ 55,419	\$ 99,516	\$ 154,935	\$ 394,630
Payroll taxes	20,614	4,581	8,683	13,264	33,878
Employee health and other benefits	16,951	3,573	9,637	13,210	30,161
Total salaries and related expenses	277,260	63,573	117,836	181,409	458,669
Depreciation	11,507	3,283	2,882	6,165	17,672
Occupancy costs	186,347	28,444	18,144	46,588	232,935
Office expenses	33,707	9,585	8,959	18,544	52,251
Office supplies	6,258	1,251	834	2,085	8,343
Professional fees	54,385	40,698	17,161	57,859	112,244
Program services	533,803	12,759	1,592	14,351	548,154
Total expenses	\$ 1,103,267	\$ 159,593	\$ 167,408	\$ 327,001	\$ 1,430,268

See Notes to Consolidated Financial Statements

Partnership for Families Foundation

**Consolidated Statement of Functional Expenses
Year Ended December 31, 2014**

	Program Services	Support Services		Total	Total Expenses
	Total	Management & General	Fundraising		
Salaries	\$ 207,627	\$ 69,329	\$ 132,886	\$ 202,215	\$ 409,842
Payroll taxes	16,806	6,239	11,373	17,612	34,418
Employee health and other benefits	19,046	8,303	12,790	21,093	40,139
Total salaries and related expenses	243,479	83,871	157,049	240,920	484,399
Depreciation	4,288	1,225	3,088	4,313	8,601
Occupancy costs	188,709	29,041	21,140	50,181	238,890
Office expenses	21,689	16,372	2,815	19,187	40,876
Office supplies	19,684	1,181	787	1,968	21,652
Professional fees	27,536	12,520	8,836	21,356	48,892
Program services	142,865	7,029	6,518	13,547	156,412
Total expenses	\$ 648,250	\$ 151,239	\$ 200,233	\$ 351,472	\$ 999,722

See Notes to Consolidated Financial Statements

Partnership for Families Foundation
Consolidated Notes to Financial Statements
December 31, 2015 and 2014

Note 1. Summary of Significant Accounting Policies

Nature of activities

Partnership for Families Foundation (the “Organization”) is organized to perform and promote programs that will better prepare children in the North Richmond, Virginia area to enter school ready to learn.

The accompanying consolidated financial statements include the resources and financial activities of the Organization and the Partnership for Families, Northside Inc. (the “Affiliate”), a Virginia nonstock corporation, which is organized under Section 501(c)(3) of the Internal Revenue Code. The Organization’s sole purpose is to support the charitable and educational activities carried out by the Affiliate.

Principles of consolidation and basis of presentation

The accompanying consolidated financial statements include the accounts of Partnership for Families Foundation and the Affiliate. All significant intercompany accounts and transactions have been eliminated in consolidation.

Basis of accounting

The Organization and the Affiliate prepare their financial statements in accordance with accounting principles generally accepted in the United States (“GAAP”).

Use of estimates

The preparation of consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period reported. Actual results could differ from those estimates.

Cash and cash equivalents

The Organization considers all highly liquid instruments purchased with maturities of three months or less to be cash equivalents.

Grants receivable

Grants receivable are recorded as unconditionally awarded to the Organization. Grants receivable due in the next year are reflected as current contributions and grants receivable and are recorded at their net realizable value. Grants receivable due in subsequent years are recorded at the present value of their net realizable value, using risk-free interest rates applicable to the years in which the promises to give are received. An allowance for uncollectible grants receivable is provided based on management’s evaluation of potential uncollectible grants receivable at year-end. No allowance for uncollectible accounts has been provided because management has evaluated the receivables and believes they are fully collectible.

Reclassifications

Certain prior year balances have been reclassified to conform to the current year presentation.

Partnership for Families Foundation
Consolidated Notes to Financial Statements
December 31, 2015 and 2014

Note 1. Summary of Significant Accounting Policies (Continued)

Concentration of credit risk

Financial instruments which potentially subject the Organization to concentration of credit risk consist principally of cash and grants receivable. The Organization maintains its cash balances at financial institutions in Richmond, Virginia.

At December 31, 2015 and 2014, one grantor accounted for 100% of in-kind contributions. The same grantor accounted for 100% of gross grants receivable at December 31, 2015 and 2014, respectively. At December 31, 2015 and 2014, one grantor accounted for 80% and 75% of grant and contribution revenue, respectively.

Investments

Investments in all debt securities and equity securities with readily determinable market values are recorded at fair market value under current accounting standards. Realized gains and losses are recorded on the trade date based upon the specific identification method for cost purposes. Dividends are recorded on the ex-dividend date.

Property and equipment

Property and equipment are stated at cost. Depreciation is charged to expense using the straight-line method over the estimated useful lives of the assets, which range from three to forty years. Expenditures for maintenance and repairs are expensed as incurred, while expenditures for major improvements are capitalized.

Net assets

The Organization classifies its net assets into three categories: unrestricted, temporarily restricted, and permanently restricted.

Unrestricted funds include funds that impose no restrictions on the Organization as to their use or purpose. Such funds are expended for charitable purposes as deemed appropriate by the Board of Directors and for operating purposes. The Board of Directors has designated \$250,000 of unrestricted funds for operational purposes.

Temporarily restricted funds include funds that are primarily restricted for use in a subsequent year or for a specific purpose. All grant funds received are recorded as an increase in temporarily restricted net assets. As the activities are performed, the restrictions on these net assets are released and subsequently reclassified to unrestricted net assets. If the contribution and the activity occur in the same year, the revenue is recorded in unrestricted net assets. As of December 31, 2015 and 2014, temporarily restricted net assets totaled \$742,419 and \$1,078,028 respectively, which are mostly for subsequent period operations.

Permanently restricted net assets have been restricted by donors to be maintained in perpetuity with income to be used for spending. There were no permanently restricted net assets at December 31, 2015 and 2014.

Partnership for Families Foundation
Consolidated Notes to Financial Statements
December 31, 2015 and 2014

Note 1. Summary of Significant Accounting Policies (Continued)

Recognition of contributions and grants

Contributions and grants are recognized when the donor makes a promise to give to the Organization that is in substance unconditional. Contributions and grants that are restricted by the donor are reported as an increase in unrestricted net assets if the restriction expires in the fiscal year in which the contribution or grant is recognized. All other donor-restricted contributions and grants are reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restriction. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted.

Donated services and other in-kind contributions

Donated goods and services are recorded at fair market value at the date of the donation. Donated services are recognized in the financial statements at their fair value if the following criteria are met:

- i) The services require specialized skills and the services are provided by individuals possessing those skills, and the services would typically need to be purchased if not donated, or
- ii) The services enhance or create an asset.

Although the Organization utilizes the services of outside volunteers, the fair value of these services is not recognized in the accompanying financial statements since they do not meet the criteria for recognition under generally accepted accounting principles.

The Organization has been provided space to use for programming and offices (see Note 3).

Income taxes

Partnership for Families Foundation (the "Organization") and Partnership for Families, Northside, Inc. (the "Affiliate") are exempt from federal income taxes under the provision of Section 501(c)(3) of the Internal Revenue Code.

Management has evaluated the effect of guidance surrounding uncertain income tax positions and concluded that the Organization has no significant financial statement exposure to uncertain income tax positions at December 31, 2015 and December 31, 2014. The Organization's income tax returns for years since 2012 remain open for examination by tax authorities. The Organization is not currently under audit by any tax jurisdiction.

Note 2. Functional Expenses

Functional expenses for programs and supporting services are determined by assigning expenses to departments and projects.

Partnership for Families Foundation
Consolidated Notes to Financial Statements
December 31, 2015 and 2014

Note 3. Leases

The Organization leases certain equipment under operating leases that expire in 2020. The Organization recognizes rent expense on a straight-line basis over the life of the related lease. Rent expense associated with these leases amounted to \$5,922 and \$6,831 for the years ended December 31, 2015 and 2014, respectively.

<u>Year ending</u>	
2016	\$ 6,096
2017	6,096
2018	6,096
2019	6,096
2020	4,572
	<u>\$ 28,956</u>

The Organization entered into a year-to-year agreement with a significant donor for the right to use a building for office space and programming. The space is provided at no cost in the form of a grant from the donor, and management estimated its fair value at \$103,000 per year. The right to use this space is included in the accompanying consolidated statements of activities as in-kind contributions and occupancy costs of \$103,000 for the years ended December 31, 2015 and 2014.

Note 4. Retirement Plan

The Organization has a defined contribution (SIMPLE IRA) plan which allows employees to defer a portion of their compensation. The Organization made a contribution equal to 3% of each employee's salary for 2015 and 2014. The total expense for the plan was \$9,805 for 2015 and \$7,971 for 2014.

Note 5. Investments

As of December 31, 2015 and 2014 Investments consist of the following:

	<u>2015</u>	<u>2014</u>
Mutual funds	\$ 490,040	\$ -

Investment loss for the year ended December 31, 2015, consists of the following:

Dividends and interest	\$ 6,261
Net realized gains	2,927
Net unrealized losses	<u>(18,166)</u>
	<u>\$ (8,978)</u>

Partnership for Families Foundation
Consolidated Notes to Financial Statements
December 31, 2015 and 2014

Note 6. Fair Value Measurements

Financial accounting standards for fair value measurement define fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. Current accounting standards establish a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under current accounting standards are described below:

Level 1. Valuations for assets and liabilities traded in active exchange markets, such as the New York Stock Exchange. Level 1 also includes U.S. Treasury and federal agency securities and federal agency mortgage-backed securities, which are traded by dealers or brokers in active markets. Valuations are obtained from readily available pricing sources for market transactions involving identical assets or liabilities.

Level 2. Valuations for assets and liabilities traded in less active dealer or broker markets, including those where the investee has the ability to redeem its investment at its net asset value per share at the measurement date. Valuations are obtained from third-party pricing services for identical or similar assets or liabilities.

Level 3. Valuations for assets and liabilities that are derived from other valuation methodologies, including option pricing models, discounted cash flow models, and similar techniques, and not based on market exchange, dealer, or broker traded transactions. Level 3 valuations incorporate certain assumptions and projections in determining the fair value assigned to such assets or liabilities.

When available, quoted prices are used to determine fair value. When quoted prices in active markets are available, investments are classified within Level 1 of the fair value hierarchy. When quoted prices in active markets are not available, fair values are determined using pricing models, and the inputs to those pricing models are based on observable market inputs in active markets. The inputs to the pricing models are typically reported trades and broker-dealer quotes. When quoted prices in active markets and observable market inputs in active markets are not available, fair values are determined using unobservable pricing inputs. Unobservable inputs require significant management

Unobservable inputs require significant management judgment or estimation. Investments in this category generally include alternative investments, such as ownership interests in pass-through entities.

Partnership for Families Foundation
Consolidated Notes to Financial Statements
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Note 6. Fair Value Measurements (Continued)

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2015.

Mutual funds

Valued at the closing price reported on the active market on which the individual securities are traded.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Organization believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Organization's assets at fair value as of December 31, 2015:

	Level 1	Level 2	Level 3	Total
Mutual funds:				
Consumer Defensive	\$ 25,326	\$ -	\$ -	\$ 25,326
Intermediate-Term Bond	72,250	-	-	72,250
Large Growth	24,511	-	-	24,511
Mid-Cap Growth	23,274	-	-	23,274
Multisector Bond	47,468	-	-	47,468
Short-Term Bond	297,211	-	-	297,211
	<u>\$ 490,040</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 490,040</u>

Note 7. Subsequent Events

Management has evaluated subsequent events through September 8, 2016, the date the financial statements were available for issue.