

CJ's Thumbs Up Foundation
Profit & Loss Budget Performance
January through December 2015

	<u>Jan - Dec 15</u>	<u>YTD Budget</u>	<u>Variance</u>
Income			
Direct Public Support			
Corporate Contributions	4,437.48	12,000.00	(7,562.52)
Individual Contributions			
Amazing Raise	7,546.05	7,500.00	46.05
Individual Contributions - Other	12,573.02	7,000.00	5,573.02
Total Individual Contributions	<u>20,119.07</u>	<u>14,500.00</u>	<u>5,619.07</u>
Matching Funds from Corporation	3,715.17	700.00	3,015.17
Total Direct Public Support	<u>28,271.72</u>	<u>27,200.00</u>	<u>1,071.72</u>
Grants - general purpose	0.00	10,000.00	(10,000.00)
Investments			
Interest-Savings, Short-term CD	19.18	30.00	(10.82)
Total Investments	<u>19.18</u>	<u>30.00</u>	<u>(10.82)</u>
Meal Fairies Income	5,800.00		5,800.00
Merchandise for sale			
Birthday Income	394.44	850.00	(455.56)
Four Seasons	90.00	50.00	40.00
Misc.	170.00	50.00	120.00
Music	0.00	50.00	(50.00)
T-shirts	335.66	500.00	(164.34)
Total Merchandise for sale	<u>990.10</u>	<u>1,500.00</u>	<u>(509.90)</u>
Other Types of Income			
Miscellaneous Revenue	0.00	300.00	(300.00)
Total Other Types of Income	<u>0.00</u>	<u>300.00</u>	<u>(300.00)</u>
Special Events Income			
Art Auction	0.00	500.00	(500.00)
Bluegrass Boogaloo	3,030.50	1,500.00	1,530.50
Bluegrass Jam	180.75		180.75
Butterfly Social	1,681.00	1,500.00	181.00
Derby Dash	382.90		382.90
Goddard Holiday event	6,567.00		6,567.00
Other Special events Income	2,310.63	5,000.00	(2,689.37)
Phloc Madness	1,572.00		1,572.00
Race Income	300.00	3,500.00	(3,200.00)
Thumbs Up Ball	4,663.61	5,000.00	(336.39)
Thumbs Up Campaign	16.00		16.00
Total Special Events Income	<u>20,704.39</u>	<u>17,000.00</u>	<u>3,704.39</u>
Total Income	<u>55,785.39</u>	<u>56,030.00</u>	<u>(244.61)</u>
Gross Profit	<u>55,785.39</u>	<u>56,030.00</u>	<u>(244.61)</u>
Expense			
Awards and Grants			
Directors Discretionary Fund	2,323.11	4,000.00	(1,676.89)
Financial Assistance Grants	23,000.00	30,000.00	(7,000.00)
Meal Fairies	16,367.33	12,000.00	4,367.33

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Total Awards and Grants	41,690.44	46,000.00	(4,309.56)
Business Expenses			
Advertising Expenses	857.55	2,500.00	(1,642.45)
Business Registration Fees	150.00	250.00	(100.00)
Continuing Education	55.00	400.00	(345.00)
Contract Services			
Accounting Fees	0.00	300.00	(300.00)
Contracted Staff	0.00	500.00	(500.00)
Legal Fees	0.00	500.00	(500.00)
Total Contract Services	0.00	1,300.00	(1,300.00)
Insurance - Liability, D and O	483.00	500.00	(17.00)
Total Business Expenses	1,545.55	4,950.00	(3,404.45)
Event Expenses			
Art Auction Expenses	0.00	350.00	(350.00)
Bluegrass Boogaloo	464.53		464.53
Entertainment	500.00		500.00
Other Special Event Expenses	559.96	400.00	159.96
Race Fees	25.00	500.00	(475.00)
Thumbs Up Ball Expenses	546.61	650.00	(103.39)
Total Event Expenses	2,096.10	1,900.00	196.10
Items for Retail Sale (Cost)			
Misc. items	3,100.00		3,100.00
T-shirt cost	328.47		328.47
Items for Retail Sale (Cost) - Other	75.00		75.00
Total Items for Retail Sale (Cost)	3,503.47		3,503.47
Operations			
bank fees	241.19	20.00	221.19
Books, Subscriptions, Reference	75.00		75.00
Credit Card Fees	163.76	350.00	(186.24)
Payroll Expenses	423.96	200.00	223.96
Postage, Mailing Service	141.42	200.00	(58.58)
Printing and Copying	67.38	300.00	(232.62)
Supplies-consumable	7.00	200.00	(193.00)
Supplies-hardware/software	99.00	400.00	(301.00)
website expenses	60.00	300.00	(240.00)
Total Operations	1,278.71	1,970.00	(691.29)
Other Types of Expenses	56.33		56.33
Payroll Expenses	4.78		4.78
Salaries			
Directors Salary	9,000.00	9,000.00	0.00
Other Salaries	10,152.00	11,520.00	(1,368.00)
Taxes	1,549.12	1,600.00	(50.88)
Total Salaries	20,701.12	22,120.00	(1,418.88)
Travel and Meetings			

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Board Meeting expenses	1,046.95	400.00	646.95
Conference, Convention, Meeting	44.87	200.00	(155.13)
Travel	0.00	20.00	(20.00)
Travel and Meetings - Other	34.93		34.93
Total Travel and Meetings	<u>1,126.75</u>	<u>620.00</u>	<u>506.75</u>
Total Expense	<u>72,003.25</u>	<u>77,560.00</u>	<u>(5,556.75)</u>
Net Income	<u><u>(16,217.86)</u></u>	<u><u>(21,530.00)</u></u>	<u><u>5,312.14</u></u>