

Forms 990 / 990-EZ Return Summary

For calendar year 2017, or tax year beginning 07/01/17, and ending 06/30/18

54-0737133

FAMILY LIFELINE

Net Asset / Fund Balance at Beginning of Year		<u>2,511,942</u>
Revenue		
Contributions	<u>2,806,771</u>	
Program service revenue	<u>348,986</u>	
Investment income	<u>33,602</u>	
Capital gain / loss	<u>7,747</u>	
Fundraising / Gaming:		
Gross revenue	<u>60,880</u>	
Direct expenses	<u>49,121</u>	
Net income	<u>11,759</u>	
Other income	<u>3,535</u>	
Total revenue		<u>3,212,400</u>
Expenses		
Program services	<u>2,650,250</u>	
Management and general	<u>308,106</u>	
Fundraising	<u>148,936</u>	
Total expenses		<u>3,107,292</u>
Excess / (deficit)		<u>105,108</u>
Changes		<u>27,815</u>
Net Asset / Fund Balance at End of Year		<u>2,644,865</u>

Reconciliation of Revenue

Total revenue per financial statements	<u>3,282,576</u>
Less:	
Unrealized gains	<u>27,815</u>
Donated services	<u>48,350</u>
Recoveries	<u> </u>
Other	<u> </u>
Plus:	
Investment expenses	<u>2,412</u>
Other	<u>3,577</u>
Total revenue per return	<u>3,212,400</u>

Reconciliation of Expenses

Total expenses per financial statements	<u>3,149,653</u>
Less:	
Donated services	<u>48,350</u>
Prior year adjustments	<u> </u>
Losses	<u> </u>
Other	<u> </u>
Plus:	
Investment expenses	<u>2,412</u>
Other	<u>3,577</u>
Total expenses per return	<u>3,107,292</u>

Balance Sheet

	Beginning	Ending	Differences
Assets	<u>2,633,195</u>	<u>2,796,391</u>	
Liabilities	<u>121,253</u>	<u>151,526</u>	
Net assets	<u>2,511,942</u>	<u>2,644,865</u>	<u>132,923</u>

Miscellaneous Information

Amended return _____
Return / extended due date 05/15/19
Failure to file penalty _____

Form **8879-EO**

IRS e-file Signature Authorization for an Exempt Organization

OMB No. 1545-1878

For calendar year 2017, or fiscal year beginning 7/01, 2017, and ending 6/30, 2018

Do not send to the IRS. Keep for your records.
Go to www.irs.gov/Form8879EO for the latest information.

2017

Department of the Treasury
Internal Revenue Service
Name of exempt organization

Employer identification number
54-0737133

Name and title of officer
FAMILY LIFELINE
AMY L. STRITE
PRESIDENT AND CEO

Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, or 5a, below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, or 5b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I.

1a	Form 990 check here	<input checked="" type="checkbox"/>	b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1b	<u>3,212,400</u>
2a	Form 990-EZ check here	<input type="checkbox"/>	b Total revenue, if any (Form 990-EZ, line 9)	2b	
3a	Form 1120-POL check here	<input type="checkbox"/>	b Total tax (Form 1120-POL, line 22)	3b	
4a	Form 990-PF check here	<input type="checkbox"/>	b Tax based on investment income (Form 990-PF, Part VI, line 5)	4b	
5a	Form 8868 check here	<input type="checkbox"/>	b Balance Due (Form 8868, line 3c)	5b	

Part II Declaration and Signature Authorization of Officer

Under penalties of perjury, I declare that I am an officer of the above organization and that I have examined a copy of the organization's 2017 electronic return and accompanying schedules and statements and to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the organization's electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the organization's return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the organization's federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the organization's electronic return and, if applicable, the organization's consent to electronic funds withdrawal.

Officer's PIN: check one box only

I authorize HARRIS, HARDY & JOHNSTONE, P.C. to enter my PIN 37133 as my signature
ERO firm name Enter five numbers, but do not enter all zeros

on the organization's tax year 2017 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

As an officer of the organization, I will enter my PIN as my signature on the organization's tax year 2017 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Officer's signature } Date } 03/27/19

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

54504585821
Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2017 electronically filed return for the organization indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature } GEORGE G. CROWELL, CPA Date } 03/27/19

ERO Must Retain This Form — See Instructions
Do Not Submit This Form to the IRS Unless Requested To Do So

For Paperwork Reduction Act Notice, see back of form.

Form **8879-EO** (2017)

Form **990**

Department of the Treasury
Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.
Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2017
Open to Public Inspection

A For the 2017 calendar year, or tax year beginning 07/01/17, and ending 06/30/18

- B** Check if applicable:
- Address change
 - Name change
 - Initial return
 - Final return/terminated
 - Amended return
 - Application pending

C Name of organization: **FAMILY LIFELINE**

Doing business as: _____

Number and street (or P.O. box if mail is not delivered to street address): **2325 WEST BROAD STREET** Room/suite: _____

City or town, state or province, country, and ZIP or foreign postal code: **RICHMOND VA 23220-2009**

D Employer identification number: **54-0737133**

E Telephone number: **804-282-4255**

G Gross receipts \$: **3,287,531**

F Name and address of principal officer: **AMY L. STRITE**
2325 WEST BROAD STREET
RICHMOND VA 23220-2009

H(a) Is this a group return for subordinates? Yes No

H(b) Are all subordinates included? Yes No
If "No," attach a list. (see instructions)

I Tax-exempt status: 501(c)(3) 501(c) () t (insert no.) 4947(a)(1) or 527

J Website: **WWW.FAMILYLIFELINE.ORG** **H(c)** Group exemption number **u**

K Form of organization: Corporation Trust Association Other **u** **L** Year of formation: **1963** **M** State of legal domicile: **VA**

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: SEE SCHEDULE O		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
Revenue	3	Number of voting members of the governing body (Part VI, line 1a)	23
	4	Number of independent voting members of the governing body (Part VI, line 1b)	23
	5	Total number of individuals employed in calendar year 2017 (Part V, line 2a)	133
	6	Total number of volunteers (estimate if necessary)	313
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	0
	7b	Net unrelated business taxable income from Form 990-T, line 34	0
	Expenses	8	Contributions and grants (Part VIII, line 1h)
9		Program service revenue (Part VIII, line 2g)	376,040 348,986
10		Investment income (Part VIII, column (A), lines 3, 4, and 7d)	56,078 41,349
11		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	57,272 15,294
12		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	3,414,607 3,212,400
13		Grants and similar amounts paid (Part IX, column (A), lines 1-3)	37,838 36,257
14		Benefits paid to or for members (Part IX, column (A), line 4)	0
15		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	2,533,170 2,528,353
16a		Professional fundraising fees (Part IX, column (A), line 11e)	66,913 63,000
16b		Total fundraising expenses (Part IX, column (D), line 25) u 148,936	
Net Assets or Fund Balances	17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	464,643 479,682
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	3,102,564 3,107,292
	19	Revenue less expenses. Subtract line 18 from line 12	312,043 105,108
	20	Total assets (Part X, line 16)	Beginning of Current Year: 2,633,195 End of Year: 2,796,391
	21	Total liabilities (Part X, line 26)	121,253 151,526
22	Net assets or fund balances. Subtract line 21 from line 20	2,511,942 2,644,865	

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer: **AMY L. STRITE** Date: _____

Type or print name and title: **PRESIDENT AND CEO**

Paid Preparer Use Only

Print/Type preparer's name: **GEORGE G. CROWELL, CPA** Preparer's signature: **GEORGE G. CROWELL, CPA** Date: **03/27/19** Check if self-employed PTIN: **P00585821**

Firm's name: **HARRIS, HARDY & JOHNSTONE, P.C.** Firm's EIN: **54-1451026**

Firm's address: **300 ARBORETUM PL STE 660 RICHMOND, VA 23236** Phone no.: **804-560-0560**

May the IRS discuss this return with the preparer shown above? (see instructions) Yes No

For Paperwork Reduction Act Notice, see the separate instructions.

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission:

SEE SCHEDULE O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ **1,923,570** including grants of \$ **3,577**) (Revenue \$)

EARLY CHILDHOOD DEVELOPMENT INCLUDES THE FOLLOWING PROGRAMS:

CHILDREN'S HEALTH INVOLVING PARENTS

THIS EVIDENCE-INFORMED MODEL BRINGS EDUCATION, HEALTH CARE COORDINATION, DISEASE CASE MANAGEMENT, AND MENTAL HEALTH SUPPORT DIRECTLY INTO FAMILIES' HOMES AS THEY PREPARE THEIR CHILDREN TO GO TO SCHOOL HEALTHY AND READY TO SUCCEED.

OUR PROGRAM OBJECTIVES INCLUDE: (1) ENCOURAGING THE EFFICIENT AND COST-EFFECTIVE USE OF HEALTHCARE SERVICES AND OTHER COMMUNITY RESOURCES; (2) ENSURING CHILDREN RECEIVE CONSISTENT PREVENTATIVE AND PRIMARY HEALTH AND DENTAL CARE DURING THE FIRST 5 YEARS OF LIFE; AND (3) PROMOTING THE POSITIVE PHYSICAL, COGNITIVE, SOCIAL, AND EMOTIONAL GROWTH AND DEVELOPMENT

4b (Code:) (Expenses \$ **694,001** including grants of \$) (Revenue \$ **348,986**)

CARE FOR OLDER ADULTS AND INDIVIDUALS WITH DISABILITIES:

HOME CARE

THE HOME CARE PROGRAM PROVIDES OLDER ADULTS AND INDIVIDUALS WITH DISABILITIES THE RESOURCES AND ONE-ON-ONE SUPPORT NECESSARY TO MEET THEIR BASIC SELF-CARE, EMOTIONAL, AND PHYSICAL NEEDS IN A SETTING THEY PREFER -- THEIR HOME. PROGRAM OBJECTIVES INCLUDE: (1) PROMOTING HEALTH AND WELLNESS IN THE COMFORT AND SAFETY OF HOME; (2) DELAYING THE NEED FOR MORE EXPENSIVE CARE IN INSTITUTIONAL SETTINGS; (3) REDUCING UNPLANNED ILLNESS AND INJURY (E.G., FALLS); AND (4) PROVIDING RELIEF AND PEACE OF MIND TO PRIMARY CAREGIVERS.

WE OFFER CUSTOMIZED COMPANION CARE, PERSONAL ASSISTANCE, HOMEMAKER

4c (Code:) (Expenses \$ **32,680** including grants of \$ **32,680**) (Revenue \$)

COMMUNITY SERVICES - THE PROGRAM PROVIDES EMERGENCY FOOD FOR FAMILIES IN CRISIS.

4d Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses **u 2,650,251**

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	X	
2 Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV		X
10 Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	X	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	X	
b Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII		X
c Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII		X
d Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX		X
e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X		X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)	X	
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	X	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III		X

Part IV Checklist of Required Schedules (continued)

	Yes	No
20a Did the organization operate one or more hospital facilities? <i>If "Yes" complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	X	
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule I</i>		X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26 Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
b A family member of a current or former officer, director, trustee, or key employee? <i>If "Yes," complete Schedule L, Part IV</i>		X
c An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? <i>If "Yes," complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		
1b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
1c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		
2a	Enter the number of employees reported on Form W-2, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
2b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	X	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		X
3b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
4b	If "Yes," enter the name of the foreign country: u See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
5b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
5c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
6b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
7a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		X
7b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		
7c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
7d	If "Yes," indicate the number of Forms 8282 filed during the year		
7e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
7f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
7g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		X
7h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		X
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
9a	Did the sponsoring organization make any taxable distributions under section 4966?		
9b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter:		
10a	Initiation fees and capital contributions included on Part VIII, line 12		
10b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		
11	Section 501(c)(12) organizations. Enter:		
11a	Gross income from members or shareholders		
11b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
12b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year		
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
13a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.		
13b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		
13c	Enter the amount of reserves on hand		
14a	Did the organization receive any payments for indoor tanning services during the tax year?		X
14b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O		

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
1b	Enter the number of voting members included in line 1a above, who are independent		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6	Did the organization have members or stockholders?		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		X
7b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
8a	The governing body?	X	
8b	Each committee with authority to act on behalf of the governing body?	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		X
10b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	X	
11b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	X	
12b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
12c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	X	
13	Did the organization have a written whistleblower policy?	X	
14	Did the organization have a written document retention and destruction policy?	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
15a	The organization's CEO, Executive Director, or top management official	X	
15b	Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		X
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
16b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed **u VA**
- 18** Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records: **u**

BILL JONES
RICHMOND

2325 WEST BROAD STREET

VA 23220

804-249-5406

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former** directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) JENNIFER JONES KAUFMAN	2.00									
CHAIR	0.00	X		X			0	0	0	
(2) JACOB KERKHOFF	2.00									
VICE CHAIR	0.00	X		X			0	0	0	
(3) LARRY DAWSON	2.00									
TREASURER	0.00	X		X			0	0	0	
(4) NATHALIA ARTUS	2.00									
SECRETARY	0.00	X		X			0	0	0	
(5) ELIZABETH BLUE	2.00									
DIRECTOR	0.00	X					0	0	0	
(6) JEFF BOURNE	2.00									
DIRECTOR	0.00	X					0	0	0	
(7) KAREN CHAPPELL	2.00									
DIRECTOR	0.00	X					0	0	0	
(8) ANNE CHAMBERLAIN	2.00									
DIRECTOR	0.00	X					0	0	0	
(9) SHERI CROWELL	2.00									
DIRECTOR	0.00	X					0	0	0	
(10) HARRY DOYLE	2.00									
DIRECTOR	0.00	X					0	0	0	
(11) APRIL DUFF	2.00									
DIRECTOR	0.00	X					0	0	0	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)					(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee			
(12) KATHRYN GAMMINO DIRECTOR	2.00 0.00	X					0	0	0
(13) ANNE GRIER DIRECTOR	2.00 0.00	X					0	0	0
(14) ANDREA KUHN DIRECTOR	2.00 0.00	X					0	0	0
(15) EDWINA LINARES DIRECTOR	2.00 0.00	X					0	0	0
(16) JAMIE MATTIOLI DIRECTOR	2.00 0.00	X					0	0	0
(17) JENIECE ROANE DIRECTOR	2.00 0.00	X					0	0	0
(18) PATRICIA WILKERSON DIRECTOR	2.00 0.00	X					0	0	0
(19) JOE WILLIAMS DIRECTOR	2.00 0.00	X					0	0	0

1b Sub-total	u			
c Total from continuation sheets to Part VII, Section A	u	193,078		10,290
d Total (add lines 1b and 1c)	u	193,078		10,290

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **u 1**

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **u 0**

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns	1a				
	b Membership dues	1b				
	c Fundraising events	1c 62,851				
	d Related organizations	1d				
	e Government grants (contributions)	1e 1,419,237				
	f All other contributions, gifts, grants, and similar amounts not included above	1f 1,324,683				
	g Noncash contributions included in lines 1a-1f \$					
	h Total. Add lines 1a-1f	u 2,806,771				
Program Service Revenue	2a GOVERNMENT FEES	Busn. Code	307,929	307,929		
	b CLIENT FEES		41,057	41,057		
	c					
	d					
	e					
	f All other program service revenue					
	g Total. Add lines 2a-2f	u 348,986				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)	u 33,602			33,602	
	4 Income from investment of tax-exempt bond proceeds	u				
	5 Royalties	u				
	6a Gross rents	(i) Real				
		(ii) Personal				
	b Less: rental exps.					
	c Rental inc. or (loss)					
	d Net rental income or (loss)	u				
	7a Gross amount from sales of assets other than inventory	(i) Securities	25,757			
		(ii) Other	8,000			
	b Less: cost or other basis & sales exps.	26,010				
	c Gain or (loss)	-253	8,000			
d Net gain or (loss)	u 7,747					
8a Gross income from fundraising events (not including \$ 62,851 of contributions reported on line 1c). See Part IV, line 18	a 60,880					
	b Less: direct expenses	b 49,121				
	c Net income or (loss) from fundraising events	u 11,759				
9a Gross income from gaming activities. See Part IV, line 19	a					
	b Less: direct expenses	b				
	c Net income or (loss) from gaming activities	u				
10a Gross sales of inventory, less returns and allowances	a					
	b Less: cost of goods sold	b				
	c Net income or (loss) from sales of inventory	u				
Miscellaneous Revenue		Busn. Code				
11a OTHER		3,535	3,535			
b						
c						
d All other revenue						
e Total. Add lines 11a-11d	u 3,535					
12 Total revenue. See instructions.	u 3,212,400		352,521	0	41,349	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22	36,257	36,257		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	2,038,459	1,773,646	215,725	49,088
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	203,841	189,735	10,641	3,465
9 Other employee benefits	123,715	115,145	6,458	2,112
10 Payroll taxes	162,338	143,599	14,917	3,822
11 Fees for services (non-employees):				
a Management				
b Legal				
c Accounting	24,625		24,625	
d Lobbying				
e Professional fundraising services. See Part IV, line 17	63,000			63,000
f Investment management fees	2,412		2,412	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)	15,000	12,409		2,591
12 Advertising and promotion				
13 Office expenses	13,005	3,711	3,514	5,780
14 Information technology				
15 Royalties				
16 Occupancy	124,208	113,090	6,053	5,065
17 Travel	53,265	51,746	671	848
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	29,889	27,545	583	1,761
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	32,763	29,395	2,048	1,320
23 Insurance	30,724	28,589	1,545	590
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a SUPPLIES	24,639	16,336	3,366	4,937
b CELL PHONES & PAGERS	17,313	16,203	509	601
c SOCIAL SOLUTIONS	16,863	16,863		
d IT SUPPORT	15,952	14,982	970	
e All other expenses	79,024	60,999	14,069	3,956
25 Total functional expenses. Add lines 1 through 24e	3,107,292	2,650,250	308,106	148,936
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year	
Assets	1	Cash—non-interest bearing	476,139	1	621,494
	2	Savings and temporary cash investments		2	
	3	Pledges and grants receivable, net	133,500	3	94,999
	4	Accounts receivable, net	306,678	4	340,077
	5	Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L		6	
	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges	61,139	9	50,242
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	1,316,602		
	10b	Less: accumulated depreciation	389,512	10c	927,090
	11	Investments—publicly traded securities	701,704	11	762,489
	12	Investments—other securities. See Part IV, line 11		12	
	13	Investments—program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
15	Other assets. See Part IV, line 11		15		
16	Total assets. Add lines 1 through 15 (must equal line 34)	2,633,195	16	2,796,391	
Liabilities	17	Accounts payable and accrued expenses	121,253	17	151,526
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22	Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26	Total liabilities. Add lines 17 through 25	121,253	26	151,526
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.				
	27	Unrestricted net assets	1,923,681	27	2,115,097
	28	Temporarily restricted net assets	506,701	28	439,089
	29	Permanently restricted net assets	81,560	29	90,679
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.				
	30	Capital stock or trust principal, or current funds		30	
	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
	32	Retained earnings, endowment, accumulated income, or other funds		32	
33	Total net assets or fund balances	2,511,942	33	2,644,865	
34	Total liabilities and net assets/fund balances	2,633,195	34	2,796,391	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	3,212,400
2	Total expenses (must equal Part IX, column (A), line 25)	2	3,107,292
3	Revenue less expenses. Subtract line 2 from line 1	3	105,108
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	2,511,942
5	Net unrealized gains (losses) on investments	5	27,815
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	2,644,865

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
2b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
2c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	X	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?	X	
3b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.	X	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(20) CARL WOODSON DIRECTOR	2.00 0.00	X						0	0	0
(21) SANDY WOODSON DIRECTOR	2.00 0.00	X						0	0	0
(22) LESLIE WYATT DIRECTOR	2.00 0.00	X						0	0	0
(23) MARIA BROWN DIRECTOR	2.00 0.00	X						0	0	0
(24) AMY L. STRITE PRESIDENT AND CEO	40.00 0.00			X				91,073	0	5,330
(25) WILLIE F. JONES FINANCIAL OFFICIAL	40.00 0.00				X			102,005	0	4,960
1b Sub-total								193,078		10,290
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)										

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **u**

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **u**

SCHEDULE A
(Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No. 1545-0047

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

2017

Department of the Treasury
Internal Revenue Service

u Attach to Form 990 or Form 990-EZ.

Open to Public Inspection

u Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization

FAMILY LIFELINE

Employer identification number

54-0737133

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990 or 990-EZ).)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state:
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
- 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations
 - g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)
 (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	2,866,922	2,556,789	2,481,480	2,925,217	2,806,771	13,637,179
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	2,866,922	2,556,789	2,481,480	2,925,217	2,806,771	13,637,179
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public Support. Subtract line 5 from line 4.						13,637,179

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2013	(b) 2014	(c) 2015	(d) 2016	(e) 2017	(f) Total
7 Amounts from line 4	2,866,922	2,556,789	2,481,480	2,925,217	2,806,771	13,637,179
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	21,704	34,648	17,350	15,008	33,602	122,312
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						13,759,491

12 Gross receipts from related activities, etc. (see instructions) 12 413,401

13 **First five years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

14 Public support percentage for 2017 (line 6, column (f) divided by line 11, column (f))	14	99.11 %
15 Public support percentage from 2016 Schedule A, Part II, line 14	15	98.40 %

16a **33 1/3% support test—2017.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

b **33 1/3% support test—2016.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

17a **10%-facts-and-circumstances test—2017.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

b **10%-facts-and-circumstances test—2016.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Table with 7 columns: (a) 2013, (b) 2014, (c) 2015, (d) 2016, (e) 2017, (f) Total. Rows include: 1 Gifts, grants, contributions, and membership fees received; 2 Gross receipts from admissions, merchandise sold or services performed; 3 Gross receipts from activities that are not an unrelated trade or business; 4 Tax revenues levied for the organization's benefit; 5 The value of services or facilities furnished by a governmental unit; 6 Total; 7a Amounts included on lines 1, 2, and 3 received from disqualified persons; 7b Amounts included on lines 2 and 3 received from other than disqualified persons; 7c Add lines 7a and 7b; 8 Public support.

Section B. Total Support

Table with 7 columns: (a) 2013, (b) 2014, (c) 2015, (d) 2016, (e) 2017, (f) Total. Rows include: 9 Amounts from line 6; 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources; 10b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975; 10c Add lines 10a and 10b; 11 Net income from unrelated business activities not included in line 10b; 12 Other income; 13 Total support; 14 First five years.

Section C. Computation of Public Support Percentage

Table with 3 columns: Description, Line Number, Percentage. Rows include: 15 Public support percentage for 2017; 16 Public support percentage from 2016 Schedule A, Part III, line 15.

Section D. Computation of Investment Income Percentage

Table with 3 columns: Description, Line Number, Percentage. Rows include: 17 Investment income percentage for 2017; 18 Investment income percentage from 2016 Schedule A, Part III, line 17.

- 19a 33 1/3% support tests—2017. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here.
b 33 1/3% support tests—2016. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here.
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions.

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

Table with 3 columns: Question, Yes, No. Row 11: Has the organization accepted a gift or contribution from any of the following persons? Sub-rows 11a, 11b, 11c.

Section B. Type I Supporting Organizations

Table with 3 columns: Question, Yes, No. Row 1: Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees... Row 2: Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization?

Section C. Type II Supporting Organizations

Table with 3 columns: Question, Yes, No. Row 1: Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)?

Section D. All Type III Supporting Organizations

Table with 3 columns: Question, Yes, No. Row 1: Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year... Row 2: Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? Row 3: By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year?

Section E. Type III Functionally-Integrated Supporting Organizations

Table with 3 columns: Question, Yes, No. Row 1: Check the box next to the method that the organization used to satisfy the Integral Part Test during the year... Row 2: Activities Test. Answer (a) and (b) below. Sub-rows 2a, 2b. Row 3: Parent of Supported Organizations. Answer (a) and (b) below. Sub-rows 3a, 3b.

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6 and 7 from line 4).	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations *(continued)*

Section D - Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required)	
6 Other distributions (describe in Part VI). See instructions.	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9 Distributable amount for 2017 from Section C, line 6	
10 Line 8 amount divided by line 9 amount	

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2017	(iii) Distributable Amount for 2017
1 Distributable amount for 2017 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2017 (reasonable cause required-explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2017:			
a			
b From 2013			
c From 2014			
d From 2015			
e From 2016			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2017 distributable amount			
i Carryover from 2012 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2017 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2017 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2017, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6 Remaining underdistributions for 2017. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7 Excess distributions carryover to 2018. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2013			
b Excess from 2014			
c Excess from 2015			
d Excess from 2016			
e Excess from 2017			

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Public Disclosure

Schedule B
(Form 990, 990-EZ,
or 990-PF)
Department of the Treasury
Internal Revenue Service

Schedule of Contributors

OMB No. 1545-0047

2017

u Attach to Form 990, Form 990-EZ, or Form 990-PF.
u Go to www.irs.gov/Form990 for the latest information.

Name of the organization FAMILY LIFELINE	Employer identification number 54-0737133
---	--

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)(3) (enter number) organization

4947(a)(4) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33¹/₃% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of **(1)** \$5,000; or **(2)** 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 *exclusively* for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I, II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ► \$

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization

FAMILY LIFELINE

Employer identification number

54-0737133

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$ 557,667	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
2		\$ 67,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
3		\$ 115,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
4		\$ 82,432	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
5		\$ 75,000	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

u Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. u Attach to Form 990.

u Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2017

Open to Public Inspection

Name of the organization

Employer identification number

FAMILY LIFELINE

54-0737133

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows include: 1 Total number at end of year, 2 Aggregate value of contributions to (during year), 3 Aggregate value of grants from (during year), 4 Aggregate value at end of year, 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?, 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Table with 2 columns: Held at the End of the Tax Year. Rows include: 1 Purpose(s) of conservation easements held by the organization (check all that apply), 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year, 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year, 4 Number of states where property subject to conservation easement is located, 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?, 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year, 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year, 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?, 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Table with 2 columns: u \$. Rows include: 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1, (ii) Assets included in Form 990, Part X, 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: a Revenue included on Form 990, Part VIII, line 1, b Assets included in Form 990, Part X

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3** Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):
- a** Public exhibition
 - b** Scholarly research
 - c** Preservation for future generations
 - d** Loan or exchange programs
 - e** Other
- 4** Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5** During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a** Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b** If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|--|-----------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a** Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b** If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII Yes No

Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	81,560	77,203	83,447	76,721	72,975
b Contributions	5,775	789	787	540	772
c Net investment earnings, gains, and losses	7,883	7,891	-2,656	6,995	7,090
d Grants or scholarships	3,577	3,543	3,563		3,362
e Other expenditures for facilities and programs					
f Administrative expenses	962	780	812	809	755
g End of year balance	90,679	81,560	77,203	83,447	76,721

- 2** Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a** Board designated or quasi-endowment **u** 100.00 %
 - b** Permanent endowment **u** _____ %
 - c** Temporarily restricted endowment **u** _____ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a** Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|------------------------------------|----------|----------|
| (i) unrelated organizations | X | |
| (ii) related organizations | | X |
- b** If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? Yes No
- 4** Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		357,955		357,955
b Buildings		809,545	263,817	545,728
c Leasehold improvements				
d Equipment		149,102	125,695	23,407
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)			u	927,090

Part VII Investments—Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) u		

Part VIII Investments—Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) u		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) u	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) u	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements		1	3,282,576
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
a	Net unrealized gains (losses) on investments	2a	27,815	
b	Donated services and use of facilities	2b	48,350	
c	Recoveries of prior year grants	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	76,165
3	Subtract line 2e from line 1		3	3,206,411
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	2,412	
b	Other (Describe in Part XIII.)	4b	3,577	
c	Add lines 4a and 4b		4c	5,989
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		5	3,212,400

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements		1	3,149,653
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:			
a	Donated services and use of facilities	2a	48,350	
b	Prior year adjustments	2b		
c	Other losses	2c		
d	Other (Describe in Part XIII.)	2d		
e	Add lines 2a through 2d		2e	48,350
3	Subtract line 2e from line 1		3	3,101,303
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:			
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	2,412	
b	Other (Describe in Part XIII.)	4b	3,577	
c	Add lines 4a and 4b		4c	5,989
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)		5	3,107,292

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4 - INTENDED USES FOR ENDOWMENT FUNDS

THE FUND WAS FORMED TO HOLD ENDOWMENTS TO WORK WITH PARENTS TO IMPROVE THE HEALTH AND WELL-BEING OF CHILDREN THROUGH SUPPORT OF CHIP OF GREATER RICHMOND (CHIP).

PART X - FIN 48 FOOTNOTE

THE ACCOUNTING STANDARD ON ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES ADDRESSES THE DETERMINATION OF WHETHER TAX BENEFITS CLAIMED OR EXPECTED TO BE CLAIMED ON A TAX RETURN SHOULD BE RECORDED IN THE FINANCIAL STATEMENTS. UNDER THAT GUIDANCE, THE AGENCY MAY RECOGNIZE THE TAX BENEFIT FROM AN UNCERTAIN TAX POSITION ONLY IF IT IS MORE LIKELY THAN NOT THAT THE TAX POSITION WILL BE SUSTAINED ON EXAMINATION BY TAXING AUTHORITIES BASED ON

Part XIII Supplemental Information *(continued)*

THE TECHNICAL MERITS OF THE POSITION. EXAMPLES OF TAX POSITIONS INCLUDE THE TAX-EXEMPT STATUS OF THE AGENCY AND VARIOUS POSITIONS RELATED TO THE POTENTIAL SOURCES OF UNRELATED BUSINESS TAXABLE INCOME (UBTI). THE AGENCY HAS RECOGNIZED NO UNCERTAIN TAX POSITIONS FOR THE YEAR ENDED JUNE 30, 2018. THE AGENCY IS GENERALLY NO LONGER SUBJECT TO EXAMINATION BY THE INTERNAL REVENUE SERVICE FOR YEARS PRIOR TO 2015.

PART XI, LINE 4B - REVENUE AMOUNTS INCLUDED ON RETURN - OTHER

ENDOWMENT GRANTS	\$	3,577
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PART XII, LINE 4B - EXPENSE AMOUNTS INCLUDED ON RETURN - OTHER

ENDOWMENT GRANTS	\$	3,577
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**SCHEDULE G
(Form 990 or 990-EZ)**

Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047

2017

Department of the Treasury
Internal Revenue Service

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

⚡ Attach to Form 990 or Form 990-EZ.

⚡ Go to www.irs.gov/Form990 for the latest instructions.

Open to Public Inspection

Name of the organization

FAMILY LIFELINE

Employer identification number

54-0737133

Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

1 Indicate whether the organization raised funds through any of the following activities. Check all that apply.

- a Mail solicitations
- b Internet and email solicitations
- c Phone solicitations
- d In-person solicitations
- e Solicitation of non-government grants
- f Solicitation of government grants
- g Special fundraising events

2a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? Yes No

b If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1 MONUMENT GROUP P.O. BOX 7290 RICHMOND VA 23221	FUNDRAISE		X	863,608	63,000	800,608
2						
3						
4						
5						
6						
7						
8						
9						
10						
Total				863,608	63,000	800,608

3 List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

VIRGINIA

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events
		<u>CHOCOHOLIC</u>		<u>NONE</u>	(add col. (a) through col. (c))
		(event type)	(event type)	(total number)	
Revenue	1 Gross receipts	123,731			123,731
	2 Less: Contributions	62,851			62,851
	3 Gross income (line 1 minus line 2)	60,880			60,880
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages				
	8 Entertainment				
	9 Other direct expenses	49,121			49,121
	10 Direct expense summary. Add lines 4 through 9 in column (d)				49,121
11 Net income summary. Subtract line 10 from line 3, column (d)				11,759	

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes <input type="checkbox"/> No %	<input type="checkbox"/> Yes <input type="checkbox"/> No %	<input type="checkbox"/> Yes <input type="checkbox"/> No %	
	7 Direct expense summary. Add lines 2 through 5 in column (d)				
	8 Net gaming income summary. Subtract line 7 from line 1, column (d)				

9 Enter the state(s) in which the organization conducts gaming activities: _____
 a Is the organization licensed to conduct gaming activities in each of these states? Yes No
 b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No
 b If "Yes," explain: _____

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

u Attach to Form 990.

u Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2017

**Open to Public
Inspection**

Name of the organization

FAMILY LIFELINE

Employer identification number

54-0737133

Part I General Information on Grants and Assistance

- 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? Yes No
- 2 Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1	(a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1)								
(2)								
(3)								
(4)								
(5)								
(6)								
(7)								
(8)								
(9)								

2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table **u**

3 Enter total number of other organizations listed in the line 1 table **u**

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) (2017)

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.

Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
1 MILK FUND - GIFT CARDS	750	32,680			
2 ENDOWMENT GRANTS		3,577			
3					
4					
5					
6					
7					

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2 - PROCEDURES FOR MONITORING THE USE OF GRANT FUNDS

GROCERY STORE GIFT CARDS ARE NUMERICALLY CONTROLLED BY MANAGEMENT OF THE AGENCY. PERSONS SEEKING EMERGENCY FOOD ASSISTANCE MUST COMPLETE AN APPLICATION PROVIDING ADDRESS, AGE, NUMBER OF FAMILY MEMBERS, ANNUAL INCOME AND REASON THAT THE EMERGENCY AROSE - I.E. DEATH IN FAMILY, LOST RESIDENCE, LOST JOB, ETC. CLIENTS MUST MEET CERTAIN ESTABLISHED CRITERIA TO RECEIVE ASSISTANCE. USAGE REPORTS FROM THE GIFT CARD PROVIDER ARE MATCHED TO A DATABASE OF APPLICATIONS AND EXCEPTIONS AND UNUSUAL ITEMS ARE INVESTIGATED BY MANAGEMENT.

215 FAMILIES RECEIVED GIFT CARDS PROVIDING AID TO 750 PEOPLE.

SCHEDULE O
(Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

OMB No. 1545-0047

2017

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

u Attach to Form 990 or 990-EZ.

u Go to www.irs.gov/Form990 for the latest information.

Name of the organization

FAMILY LIFELINE

Employer identification number

54-0737133

FORM 990 - ORGANIZATION'S MISSION

FAMILY LIFELINE BRINGS HEALTH AND HOPE INTO THE HOME THROUGH A VARIETY OF HOME VISITING PROGRAMS. WHETHER THE FAMILY IS JUST STARTING OUT WITH YOUNG CHILDREN OR CARING FOR AN ELDERLY PARENT, WE ARE THERE AS A LIFELINE TO PROVIDE INTENSIVE PERSONALIZED SERVICE IN THE HOMES OF THOSE WE SERVE. OUR FIVE PROGRAMS - CHIP (CHILDREN'S HEALTH INVOLVING PARENTS) OF GREATER RICHMOND AND PETERSBURG, PARENTS AS TEACHERS, HEALTHY FAMILIES, VISITING VOLUNTEERS AND HOME CARE - PROVIDE TOOLS AND RESOURCES TO HELP FAMILIES ACHIEVE SAFETY, STABILITY AND SUCCESS. OUR PROGRAMS TARGET FAMILIES WITH A VARIETY OF RISK FACTORS - MANY ROOTED IN POVERTY.

FORM 990, PART III, LINE 4A - FIRST ACCOMPLISHMENT

OF MEDICALLY UNDERSERVED CHILDREN. ESSENTIALLY, COMPREHENSIVE HEALTH CARE AND A STABLE HOME ARE THE CORNERSTONES OF EVERY YOUNG CHILD'S PHYSICAL AND EMOTIONAL DEVELOPMENT AND THE FOUNDATIONS OF SCHOOL READINESS, EFFECTIVE LEARNING, AND FUTURE ACADEMIC ACHIEVEMENT.

TEAMS COMPRISED OF A PARENT EDUCATOR, NURSE, AND SOCIAL WORKER FOCUS ON FAMILY WELLNESS AND THE EARLY IDENTIFICATION OF COMPLEX SOCIAL, ENVIRONMENTAL, AND BIOLOGICAL FACTORS THAT MAY NEGATIVELY AFFECT A CHILD'S ABILITY TO LEARN. THE PROGRAM IS AVAILABLE TO LOW-INCOME PREGNANT WOMEN AND FAMILIES WITH YOUNG CHILDREN UNDER THE AGE OF 6, LIVING IN THE GREATER RICHMOND AND PETERSBURG AREAS. SERVICES ARE FREE, VOLUNTARY, AND OFFERED UNTIL PARTICIPATING CHILDREN REACH SCHOOL AGE.

HEALTHY FAMILIES

THIS NATIONAL, EVIDENCE-BASED CHILD ABUSE PREVENTION MODEL OFFERS PARENTS

Name of the organization

Employer identification number

FAMILY LIFELINE**54-0737133**

THE SUPPORT THEY NEED TO RAISE CHILDREN WHO ARE SAFE, HEALTHY, AND READY TO LEARN. THROUGH INTENSIVE HOME VISITATION, SKILL-BASED CURRICULA, AND CONNECTIONS TO RESOURCES, OVERBURDENED FAMILIES LEARN TO PARENT EFFECTIVELY AND COPE WITH THE INHERENT STRESSES OF RAISING CHILDREN.

OUR PROGRAM OBJECTIVES INCLUDE: (1) IMPROVING MATERNAL AND CHILD HEALTH AND WELL-BEING; (2) PROMOTING OPTIMAL CHILD DEVELOPMENT AND SCHOOL READINESS; (3) STRENGTHENING POSITIVE PARENTING KNOWLEDGE AND BEHAVIORS; AND (4) REDUCING THE PERSONAL AND SITUATIONAL STRESSES ASSOCIATED WITH CHILD MALTREATMENT. FUNDAMENTALLY, INFORMED AND KNOWLEDGEABLE PARENTS ARE BETTER PREPARED TO PROVIDE STABLE, NURTURING HOMES, THEREBY ENABLING THEIR CHILDREN TO REACH THEIR FULL POTENTIAL.

THE PROGRAM IS AVAILABLE TO NEW AND EXPECTING PARENTS LIVING IN HENRICO COUNTY AND THE CITY OF PETERSBURG. ELIGIBILITY FOR OUR INTENSIVE HOME VISITATION IS BASED ON NEED, WITH THE GOAL OF REACHING PARENTS WHO WILL BENEFIT MOST FROM RECEIVING EXTRA SUPPORT SPECIFICALLY OVERBURDENED PARENTS FACING CHALLENGES THAT WOULD ADD STRESS TO ANY HOME - POVERTY, SINGLE PARENTHOOD, JOBLESSNESS, LIMITED SOCIAL NETWORKS, ETC. SERVICES ARE FREE, VOLUNTARY, AND OFFERED UNTIL PARTICIPATING CHILDREN REACH SCHOOL AGE.

PARENTS AS TEACHERS

THIS INTERNATIONALLY KNOWN, RESEARCH-BASED MODEL PROVIDES ONE-ON-ONE GUIDANCE, GROUP CONNECTIONS, AND A REFERRAL/RESOURCE NETWORK TO PARENTS AS THEY PREPARE THEIR CHILD FOR A STRONGER START IN SCHOOL AND IN LIFE. RECOGNIZING THAT PARENTS ARE A CHILD'S FIRST TEACHER, EACH STRUCTURED HOME VISIT FOCUSES ON PARENT-CHILD INTERACTIONS AND DEVELOPMENT-CENTERED PARENTING, OFFERING THE INFORMATION AND ENCOURAGEMENT PARENTS NEED TO HELP THEIR CHILD DEVELOP OPTIMALLY DURING THE CRUCIAL YEARS OF EARLY LIFE.

OUR PROGRAM OBJECTIVES INCLUDE: (1) INCREASING PARENT KNOWLEDGE OF

Name of the organization

Employer identification number

FAMILY LIFELINE**54-0737133**

CHILDHOOD HEALTH AND DEVELOPMENT; (2) IMPROVING POSITIVE PARENTING BEHAVIORS THAT SUPPORT A CHILD'S SOCIAL AND EMOTIONAL COMPETENCE; AND (3) PROVIDING EARLY DETECTION OF DEVELOPMENTAL DELAYS.

SERVICES ARE AVAILABLE TO PREGNANT WOMEN AND FAMILIES WITH YOUNG CHILDREN WHO ARE LIVING IN HANOVER COUNTY AND THE CITY OF RICHMOND. PRIORITY IS GIVEN TO FAMILIES WITH 2 OR MORE HIGH NEED CHARACTERISTICS (E.G., TEEN PARENTHOOD, LOW-INCOME). SERVICES ARE FREE, VOLUNTARY, AND OFFERED UNTIL PARTICIPATING CHILDREN REACH SCHOOL AGE.

IN FISCAL YEAR 2017-2018, OUR EARLY CHILDHOOD PROGRAMS EXPERIENCED GREAT SUCCESS.

SERVED 1,010 FAMILIES, WHICH INCLUDED 1,672 PARENTS AND CHILDREN (INCLUDES COMMUNITY LIAISON REFERRALS/OUTREACH)

- 98% OF CHILDREN WERE CONNECTED TO A PRIMARY PROVIDER FOR SICK, ROUTINE, AND PREVENTIVE CARE

- 93% OF CHILDREN WERE UP-TO-DATE WITH ALL AGE-APPROPRIATE IMMUNIZATIONS

- 98% OF CHILDREN RECEIVED AGE-APPROPRIATE SCREENINGS FOR POSSIBLE DEVELOPMENTAL DELAYS

- 99% OF FAMILIES REMAINED FREE OF CHILD ABUSE AND NEGLECT

FORM 990, PART III, LINE 4B - SECOND ACCOMPLISHMENT

SERVICES, AS WELL AS CAREGIVER RESPITE. SERVICES ARE AVAILABLE TO OLDER ADULTS AND INDIVIDUALS WITH DISABILITIES, LIVING IN THE METRO RICHMOND AREA, WHO REQUIRE ASSISTANCE WITH CARRYING OUT ACTIVITIES OF DAILY LIVING. IN FISCAL YEAR 2017-2018, OUR HOME CARE PROGRAM EXPERIENCED GREAT SUCCESS.

- PROVIDED 26,801 HOURS OF CARE AND SUPPORT TO 70 INDIVIDUALS, INCLUDING 38 CARE RECIPIENTS AND 32 CAREGIVERS

- CARE RECIPIENTS SPENT 6,077 ADDITIONAL DAYS IN THE COMFORT AND SAFETY OF

Name of the organization

Employer identification number

FAMILY LIFELINE**54-0737133**

THEIR OWN HOMES, RATHER THAN A FACILITY

- BY DELAYING PLACEMENT IN INSTITUTIONAL CARE, THE NET SAVINGS TO THE VIRGINIA MEDICAID PROGRAM TOTALED \$858,473

- 100% OF CARE RECIPIENTS REMAINED FREE OF FALLS AND FALL-RELATED INJURIES WHILE IN OUR CARE

VISITING VOLUNTEERS

THE VISITING VOLUNTEERS PROGRAM PROVIDES OUTREACH AND COMPANIONSHIP TO ISOLATED OLDER ADULTS AND INDIVIDUALS WITH DISABILITIES LIVING IN THE METRO RICHMOND AREA. PROGRAM OBJECTIVES INCLUDE: (1) RELIEVING LONELINESS AND IMPROVING PARTICIPANTS' OVERALL QUALITY OF LIFE; (2) BUILDING SUSTAINABLE, MUTUALLY REWARDING INTERGENERATIONAL RELATIONSHIPS BETWEEN PARTICIPANTS AND VOLUNTEERS; AND (3) INVESTING IN HUMAN CAPITAL (VOLUNTEERS) TO ADVANCE OUR MISSION.

WE PAIR VOLUNTEERS WITH SOCIALLY ISOLATED OLDER ADULTS AND INDIVIDUALS WITH DISABILITIES, STRENGTHENING THE SOCIAL NETWORKS OF PARTICIPANTS WHO WISH TO REMAIN INDEPENDENT AND AGE-IN-PLACE FOR AS LONG AS POSSIBLE. SERVICES ARE FREE AND AVAILABLE TO OLDER ADULTS AND INDIVIDUALS WITH DISABILITIES WHO REPORT FEELING LONELY.

IN FISCAL YEAR 2017-2018, OUR VISITING VOLUNTEERS PROGRAM EXPERIENCED GREAT SUCCESS.

- SERVED 150 INDIVIDUALS, INCLUDING 73 PARTICIPANTS AND 77 VOLUNTEERS; SUPPORTED 82 VOLUNTEER-PARTICIPANT MATCHES

- VOLUNTEERS PROVIDED 3,783 HOURS OF THEIR TIME

- 100% OF VOLUNTEERS REPORTED THAT BEING A VISITING VOLUNTEER IS A REWARDING EXPERIENCE

- 100% OF PARTICIPANTS REPORTED THAT SINCE BEING MATCHED, THEY FEEL LESS LONELY AND MORE SOCIALLY CONNECTED

Name of the organization

FAMILY LIFELINE

Employer identification number

54-0737133

FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990 ELECTRONIC COPY OF RETURN IS FORWARDED TO ALL BOARD MEMBERS PRIOR TO FILING. MEMBERS ARE ASKED TO REVIEW THE FORM AND SEND ANY QUESTIONS TO AGENCY MANAGEMENT. ANY QUESTIONS SUBMITTED ARE PRESENTED BY THE FINANCIAL DIRECTOR AND PRESIDENT AT THE NEXT BOARD MEETING. ALL RESULTS OF THE REVIEW ARE RECORDED IN THE MINUTES OF THE MEETING. ANY UNRESOLVED ISSUES ARE SUBMITTED TO THE PROFESSIONAL TAX RETURN PREPARERS FOR RESOLUTION. ONCE THIS IS COMPLETED THE FORM 990 IS FILED WITH THE IRS.

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY ANNUALLY EACH DIRECTOR, PRINCIPAL OFFICER, MEMBER OF A COMMITTEE SHALL SIGN A STATEMENT THAT AFFIRMS THAT SUCH PERSON HAS RECEIVED, UNDERSTANDS AND AGREES TO COMPLY WITH THE POLICY.

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL THE BOARD OF DIRECTORS AUTHORIZES THE EXECUTIVE COMMITTEE TO REVIEW AND RECOMMEND COMPENSATION DECISIONS FOR THE PRESIDENT/CEO. SUCH DECISIONS ARE REPORTED TO AND SUBJECT TO APPROVAL BY THE FULL BOARD OF DIRECTORS.

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION THE AGENCY WEBSITE HAS A SUMMARY OF AUDITED FINANCIAL RESULTS AND AGENCY CONTACT INFORMATION TO REQUEST COPIES OF THE AGENCY'S AUDITED FINANCIALS AND FORM 990. ADDITIONALLY, THE WEBSITE HAS A LINK TO GUIDESTAR WHICH MAINTAINS AN ONLINE COPY OF THE AGENCY'S FORM 990. AUDITED FINANCIAL STATEMENTS AND FORM 990 ARE PROVIDED TO ALL FUNDING ENTITIES UPON REQUEST. GOVERNING DOCUMENTS ARE NOT SPECIFICALLY OFFERED TO THE PUBLIC BUT WOULD BE

Name of the organization

Employer identification number

FAMILY LIFELINE

54-0737133

PROVIDED IF REQUESTED.

FORM 990, PART XI, LINE 9 - OTHER CHANGES IN NET ASSETS EXPLANATION

ENDOWMENT GRANTS \$ **-3,577**

ENDOWMENT GRANTS \$ **3,577**

Public Disclosure

Two Year Comparison Report

Form **990****2016 & 2017**For calendar year 2017, or tax year beginning **07/01/17**, ending **06/30/18**

Name

Taxpayer Identification Number

FAMILY LIFELINE**54-0737133**

		2016	2017	Differences
Revenue	1. Contributions, gifts, grants	1,523,465	1,387,534	-135,931
	2. Membership dues and assessments			
	3. Government contributions and grants	1,401,752	1,419,237	17,485
	4. Program service revenue	376,040	348,986	-27,054
	5. Investment income	15,008	33,602	18,594
	6. Proceeds from tax exempt bonds			
	7. Net gain or (loss) from sale of assets other than inventory	41,070	7,747	-33,323
	8. Net income or (loss) from fundraising events	56,575	11,759	-44,816
	9. Net income or (loss) from gaming			
	10. Net gain or (loss) on sales of inventory			
	11. Other revenue	697	3,535	2,838
	12. Total revenue. Add lines 1 through 11	3,414,607	3,212,400	-202,207
Expenses	13. Grants and similar amounts paid	37,838	36,257	-1,581
	14. Benefits paid to or for members			
	15. Compensation of officers, directors, trustees, etc.			
	16. Salaries, other compensation, and employee benefits	2,533,170	2,528,353	-4,817
	17. Professional fundraising fees	66,913	63,000	-3,913
	18. Other professional fees	80,476	42,037	-38,439
	19. Occupancy, rent, utilities, and maintenance	126,270	124,208	-2,062
	20. Depreciation and Depletion	39,501	32,763	-6,738
	21. Other expenses	218,396	280,674	62,278
	22. Total expenses. Add lines 13 through 21	3,102,564	3,107,292	4,728
	23. Excess or (Deficit). Subtract line 22 from line 12	312,043	105,108	-206,935
Other Information	24. Total exempt revenue	3,414,607	3,212,400	-202,207
	25. Total unrelated revenue			
	26. Total excludable revenue	432,815	393,870	-38,945
	27. Total assets	2,633,195	2,796,391	163,196
	28. Total liabilities	121,253	151,526	30,273
	29. Retained earnings	2,511,942	2,644,865	132,923
	30. Number of voting members of governing body	24	23	
	31. Number of independent voting members of governing body	24	23	
	32. Number of employees	112	133	
	33. Number of volunteers	444	313	

Form **990**

Tax Return History

2017

Name

FAMILY LIFELINEEmployer Identification Number
54-0737133

	2013	2014	2015	2016	2017	2018
Contributions, gifts, grants	2,966,922	2,556,789	2,481,480	2,925,217	2,806,771	
Membership dues						
Program service revenue	534,748	507,470	432,939	376,040	348,986	
Capital gain or loss	20,552	150	11,510	41,070	7,747	
Investment income	21,704	34,648	17,350	15,008	33,602	
Fundraising revenue (income/loss)	42,400	33,391	44,788	56,575	11,759	
Gaming revenue (income/loss)						
Other revenue	8,960	13,610	5,618	697	3,535	
Total revenue	3,495,286	3,146,058	2,993,685	3,414,607	3,212,400	
Grants and similar amounts paid	46,265	36,110	44,143	37,838	36,257	
Benefits paid to or for members						
Compensation of officers, etc.		94,415	99,531			
Other compensation	2,511,648	2,486,078	2,410,470	2,533,170	2,528,353	
Professional fees	18,967	88,313	155,190	147,389	105,037	
Occupancy costs	170,691	112,530	114,436	126,270	124,208	
Depreciation and depletion	49,121	45,738	40,155	39,501	32,763	
Other expenses	363,712	290,111	193,090	218,396	280,674	
Total expenses	3,160,404	3,153,295	3,057,015	3,102,564	3,107,292	
Excess or (Deficit)	334,882	-7,237	-63,330	312,043	105,108	
Total exempt revenue	3,495,286	3,146,058	2,993,685	3,414,607	3,212,400	
Total unrelated revenue						
Total excludable revenue	585,964	555,878	467,417	432,815	393,870	
Total Assets	2,482,695	2,477,208	2,337,796	2,633,195	2,796,391	
Total Liabilities	191,938	200,851	172,048	121,253	151,526	
Net Fund Balances	2,290,757	2,276,357	2,165,748	2,511,942	2,644,865	

Form 990T	Tax Return History	2017
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Name FAMILY LIFELINE	Employer Identification Number 54-0737133
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	2013	2014	2015	2016	2017	2018
Business activity profit/loss						
Capital gains/losses						
Partner and S Corp gain/loss						
Rental income*						
Debt-financed income*						
Controlled organizations income/interest*						
Investment income, specific organizations						
Exploited exempt activity income						
Other income						
Total trade or business income.						
Compensation of officers, etc.						
Other salaries and wages						
Repairs and maintenance						
Bad debts						
Interest						
Taxes and licenses						
Charitable contributions						
Depreciation and Depletion						
Deferred compensation plans						
Employee benefit programs						

Form 990T	Tax Return History	2017
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Name FAMILY LIFELINE	Employer Identification Number 54-0737133
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	2013	2014	2015	2016	2017	2018
Other deductions						
Net operating loss deduction						
Specific deduction	1,000					
Income after expense and deductions	-1,000					
Income tax (corporate or trust)						
Other taxes						
Total taxes						
General business credit						
Other credits						
Net tax after credits						
Estimated tax payments						
Other payments						
Balance due/Overpayment						

* Income shown net of expenses

Federal Statements**Taxable Interest on Investments**

Description	Amount	Unrelated Business Code	Exclusion Code	Postal Code	Acquired after 6/30/75	US Obs (\$ or %)
INTEREST INCOME	\$ 165		14			
TOTAL	\$ 165					

Taxable Dividends from Securities

Description	Amount	Unrelated Business Code	Exclusion Code	Postal Code	Acquired after 6/30/75	US Obs (\$ or %)
INVESTMENT INCOME	\$ 33,437		14			
TOTAL	\$ 33,437					

Federal Statements

Form 990, Part IX, Line 11g - Other Fees for Service (Non-employee)

Description	Total Expenses	Program Service	Management & General	Fund Raising
OTHER CONTRACT SERVICES	\$ 15,000	\$ 12,409	\$	\$ 2,591
TOTAL	\$ 15,000	\$ 12,409	\$ 0	\$ 2,591

Form 990, Part IX, Line 24e - All Other Expenses

Description	Total Expenses	Program Service	Management & General	Fund Raising
PAYROLL PROCESSING	\$ 15,851	\$ 3,444	\$ 12,407	\$
TELEPHONE	15,799	14,787	464	548
ORGANIZATION DUES	11,597	11,302		295
BAD DEBT EXPENSE	10,939	10,939		
RECORD CHECKS	6,371	5,929	320	122
CONTRACT PROFESSIONAL/TEM	5,145	4,935	210	
SCHOLARSHIP EXPENSE	3,629	3,629		
MISC. ASSISTANCE TO CLIEN	3,277	3,277		
SUPPLIES	2,914			2,914
MISCELLANEOUS EXPENSE	1,371	1,330		41
RECRUITMENT	940	875	47	18
BANK CHARGES	621		621	
HOLIDAY PARTY	570	552		18
TOTAL	\$ 79,024	\$ 60,999	\$ 14,069	\$ 3,956

Federal Statements

Schedule A, Part II, Line 1(e)

Description	Amount
GRANTS GOVERNMENT DONATIONS	\$ 1,419,237
ENDOWMENT DONATIONS	249,309
UNITED WAY	5,775
CASH CONTRIBUTION	557,667
IMPACT MAKERS	
CASH CONTRIBUTION	67,000
ANNABELLA JENKINS FOUNDATION	
CASH CONTRIBUTION	115,000
THE COMMUNITY FOUNDATION	
CASH CONTRIBUTION	82,432
CAMERON FOUNDATION	
CASH CONTRIBUTION	40,000
JACKSON FOUNDATION	
CASH CONTRIBUTION	25,000
ALTRIA GROUP, INC	
CASH CONTRIBUTION	20,000
WELLS FARGO FOUNDATION	
CASH CONTRIBUTION	15,000
DOMINION VA POWER	
CASH CONTRIBUTION	10,000
ELIZABETH BLUE	
CASH CONTRIBUTION	5,000
TJX	
CASH CONTRIBUTION	7,500
PAULEY FOUNDATION	
CASH CONTRIBUTION	50,000
PARTNERSHIP FOR FAMILIES NORTHSIDE	
CASH CONTRIBUTION	75,000
CHOCOHOLIC	
CASH CONTRIBUTION	62,851
TOTAL	\$ <u>2,806,771</u>

Federal Statements

Schedule A, Part II, Line 5 - Excess Gifts

<u>Donor Name</u>	<u>Total</u>	<u>Excess</u>
ROBINS FOUNDATION	\$ 125,000	\$
IMPACT MAKERS	98,000	
TOTAL	\$ 223,000	\$ 0

Public Disclosure

Federal Statements

Schedule A, Part II, Line 8(e)

<u>Description</u>	<u>Amount</u>
INTEREST INCOME	\$ 165
INVESTMENT INCOME	33,437
TOTAL	<u>\$ 33,602</u>

Schedule A, Part II, Line 12 - Current year

<u>Description</u>	<u>Amount</u>
GOVERNMENT FEES	\$ 307,929
CLIENT FEES	41,057
OTHER	3,535
CHOCOHOLIC	60,880
TOTAL	<u>\$ 413,401</u>