

CJ's Thumbs Up Foundation

BUDGET VS. ACTUALS: FY_2018 - FY18 P&L

January - December 2018

	TOTAL	
	ACTUAL	BUDGET
Revenue		
Direct Public Support		
Corp Contributions/Sponsorships	13,937.74	10,500.00
Corporate Matching Funds	149.00	
Grants	12,007.40	10,500.00
Individual Contributions	10,989.20	15,000.00
Mile of Fives	1,038.00	15,000.00
Total Individual Contributions	12,027.20	30,000.00
Meal Fairies Income	6,400.00	5,000.00
Total Direct Public Support	44,521.34	56,000.00
Endowment Fund Contributions	13,750.00	
Investments		
Dividend, Interest (Securities)	900.96	
Interest-Savings, Short-term CD	43.49	
Total Investments	944.45	
Merchandise for sale		
T-shirts		250.00
Total Merchandise for sale		250.00
PayPal Sales	170.00	
Special Events Income	553.15	
Bluegrass Boogaloo	2,334.44	5,000.00
Butterfly Social	700.00	3,500.00
Celebrations for CJ	2,735.00	2,500.00
CJ's House Concerts	2,277.00	
Derby Dash	373.00	
Gift Wrapping	41.00	
Goddard Holiday event	11,488.50	5,000.00
Race Income		1,000.00
Thumbs Up Ball	2,678.46	5,000.00
Total Special Events Income	23,180.55	22,000.00
Total Revenue	\$82,566.34	\$78,250.00
GROSS PROFIT	\$82,566.34	\$78,250.00
Expenditures		
Business Expenses		
Advertising Expenses	1,004.60	1,500.00
Business Registration Fees	125.00	125.00
Continuing Education		200.00
Contract Services		
Legal Fees		400.00
Total Contract Services		400.00
Insurance - Liability, D and O	881.00	1,000.00

	TOTAL	
	ACTUAL	BUDGET
Total Business Expenses	2,010.60	3,225.00
Event Expenses		
Bluegrass Boogaloo		2,000.00
CJ's House Concert Expenses	550.00	500.00
Other Special Event Expenses	160.10	200.00
Thumbs Up Ball Expenses	550.00	1,000.00
Total Event Expenses	1,260.10	3,700.00
Operations		
Bank Fees & Credit Card Fees	233.43	500.00
Books, Subscriptions, Reference		100.00
Payroll Expenses	475.50	450.00
Postage, Mailing Service	62.00	200.00
Printing and Copying		100.00
Supplies-consumable	286.34	300.00
Supplies-hardware/software	79.00	100.00
Website expenses	1,080.00	1,080.00
Total Operations	2,216.27	2,830.00
PayPal Fees	0.52	
Program Services		
Directors Discretionary Fund	1,584.92	5,000.00
Meal Fairies	28,355.86	29,000.00
Total Program Services	29,940.78	34,000.00
Salaries		
Director of Programs	9,916.63	10,000.00
Managing Director	13,477.25	13,500.00
Taxes	1,983.77	2,000.00
Total Salaries	25,377.65	25,500.00
Travel and Meetings		
Board Meeting expenses		500.00
Conference, Convention, Meeting	46.83	100.00
Total Travel and Meetings	46.83	600.00
Total Expenditures	\$60,852.75	\$69,855.00
NET OPERATING REVENUE	\$21,713.59	\$8,395.00
Other Expenditures		
Endowment Fund Transfer	13,750.00	
Total Other Expenditures	\$13,750.00	\$0.00
NET OTHER REVENUE	\$ -13,750.00	\$0.00
NET REVENUE	\$7,963.59	\$8,395.00