

CJ's Thumbs Up Foundation

BUDGET VS. ACTUALS: FY_2017 - FY17 P&L

January - December 2017

	TOTAL	
	ACTUAL	BUDGET
Revenue		
Direct Public Support		
Corp Contributions/Sponsorships	9,675.27	10,500.00
Corporate Matching Funds	391.00	
Grants	5,324.13	10,500.00
Individual Contributions	13,815.80	15,000.00
Mile of Fives	9,823.50	15,960.00
Total Individual Contributions	23,639.30	30,960.00
Meal Fairies Income	4,375.00	5,000.00
Total Direct Public Support	43,404.70	56,960.00
Merchandise for sale	125.00	
Misc.	192.00	
Mugs Sold	150.00	
T-shirts		250.00
Total Merchandise for sale	467.00	250.00
Other Types of Income		
Miscellaneous Revenue	1,368.43	0.00
Total Other Types of Income	1,368.43	0.00
Special Events Income	29.00	
50/50	60.00	
Bluegrass Boogaloo	2,373.00	5,000.00
Butterfly Social	1,575.42	3,000.00
Celebrations for CJ	951.00	2,500.00
CJ's House Concerts	824.00	
Derby Dash	121.00	
Goddard Holiday event	10,939.00	5,000.00
Race Income		0.00
Thumbs Up Ball	5,844.00	5,000.00
Total Special Events Income	22,716.42	20,500.00
Total Revenue	\$67,956.55	\$77,710.00
GROSS PROFIT	\$67,956.55	\$77,710.00
Expenditures		
Business Expenses		
Advertising Expenses	971.56	1,500.00
Business Registration Fees	100.00	125.00
Continuing Education		200.00
Contract Services		
Accounting Fees		0.00
Legal Fees		400.00
Total Contract Services		400.00
Insurance - Liability, D and O	880.00	500.00

	TOTAL	
	ACTUAL	BUDGET
Total Business Expenses	1,951.56	2,725.00
Event Expenses		
50/50 Raffle	120.00	
Bills - Miles of Fives		500.00
Bluegrass Boogaloo	600.00	2,000.00
CJ's House Concert Expenses	550.00	300.00
Other Special Event Expenses	380.20	200.00
Race Fees	258.00	100.00
Thumbs Up Ball Expenses	596.53	1,000.00
Total Event Expenses	2,504.73	4,100.00
Items for Retail Sale (Cost)		
Misc. items	292.00	
Mugs	991.50	
T-shirt cost		250.00
Total Items for Retail Sale (Cost)	1,283.50	250.00
Operations		
Bank Fees & Credit Card Fees	251.01	500.00
Books, Subscriptions, Reference		100.00
Payroll Expenses	426.00	50.00
Postage, Mailing Service	218.80	200.00
Printing and Copying		100.00
Supplies-consumable	348.15	300.00
Supplies-hardware/software		100.00
Website expenses	1,080.00	1,080.00
Total Operations	2,323.96	2,430.00
Program Services		
Directors Discretionary Fund	4,023.73	5,000.00
Financial Assistance Grants		0.00
Meal Fairies	26,085.71	21,000.00
Total Program Services	30,109.44	26,000.00
Salaries		
Bonus Payments	4,000.00	
Director of Programs	9,000.00	9,000.00
Managing Director	11,184.00	11,520.00
Taxes	1,628.08	1,600.00
Total Salaries	25,812.08	22,120.00
Travel and Meetings		
Board Meeting expenses	262.13	500.00
Conference, Convention, Meeting	450.00	100.00
Total Travel and Meetings	712.13	600.00
Total Expenditures	\$64,697.40	\$58,225.00
NET OPERATING REVENUE	\$3,259.15	\$19,485.00
NET REVENUE	\$3,259.15	\$19,485.00